INNOVATION leave it to us.

Business leadership demands best-of-breed technology. We believe that every business can be at its best, if their technology is at its best.

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NOT FOR DISTRIBUTION





WHO IS IDMWORKS

Identity & Access Management | Managed Services | Custom Application Development | Data Center Solutions

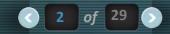
- ✓ Operational Since 2004
- ✓ Privately Owned
- ✓ D&B Rating of 95%
- ✓ 65+ Consultants
- ✓ Proven methodology & approach, 95% of employees are US Citizens, 100% are W2, 25% have US Government security clearances, each consultant has an average of +5 years experience in Identity and Access Management, & our consultants are located throughout North America

- ✓ Vendor Partnerships with: Aveksa, Axiomatics, Avatier, CA, Courion, CyberArk, FoxT, Hitachi, IBM, Microsoft, NetIQ (Novell), Oracle (includes Sun & Passlogix), Pingldentity, Quest (Dell), RSA, Radiant Logic, Centrify & SailPoint
- ✓ Oracle Platinum Partner
- ✓ Net IQ Elite Partner
- ✓ Dell/Quest Elite Partner
- ✓ CA Elite Partner
- Hundreds of Successful Engagement with Clients Across Multiple Sectors

For more information please visit our website:

www.idmworks.com







IDMWORKS is one of the top ten Identity and Access Management IAM consultancies in the US with extensive experience helping clients solve challenges across all IAM disciplines and vendor technologies. – Gartner 2012





What is IDENTITY & ACCESS MANAGEMENT



UNLEASH YOUR TRUE POTENTIAL

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Definitions of the lam space

Assessment & Roadmap

Review and Planning

User Provisioning

Automation of user management and access to systems within an organization

Change Management

Automation and support for development, rollout and maintenance of system components from current state to future state

Role LifeCycle Management

Modeling and implementation of Roles within an organization

Access Management & Control

Real-time enforcement of application security using identity-based, attribute based and policy based access controls and provisioned entitlements

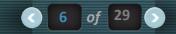
Governance

Implementation of a controls based framework and a robust governance program

Audit & Compliance

Support for laws, regulation and policies defined within an organization for Business and IT Development





Success Approach

- √ Validate your current state
- ✓ Highlight your constraints
- Identify your crucial success factors
- ✓ Define your desired future state & first win
- Develop your blueprint
- Deliver a step by step roadmap:
 - Costs
 - Timelines
 - Milestones
 - Business Justification



Product Areas in IAM

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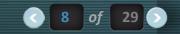
Provisioning & Password Management

Access Control Access Governance

Single Sign-on & Federation

Privileged User Management

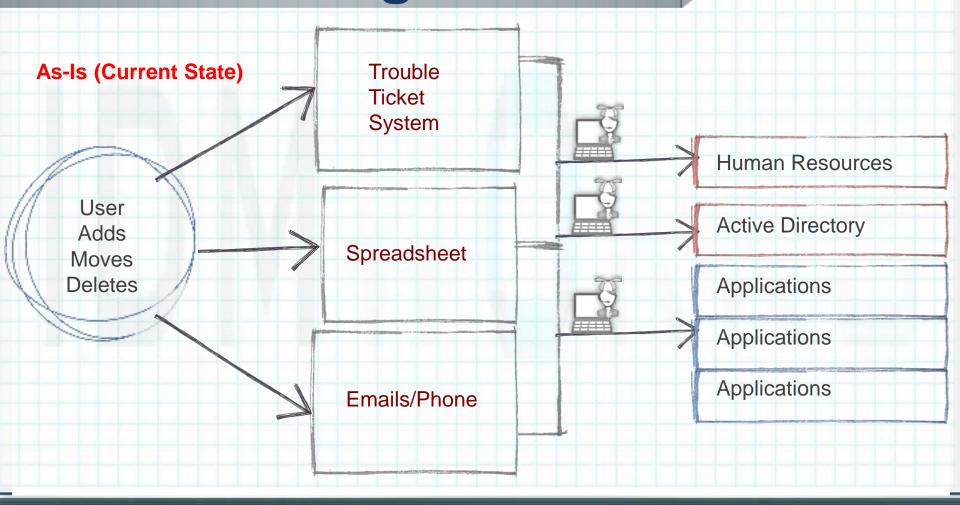




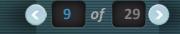
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Provisioning & Password Mgt

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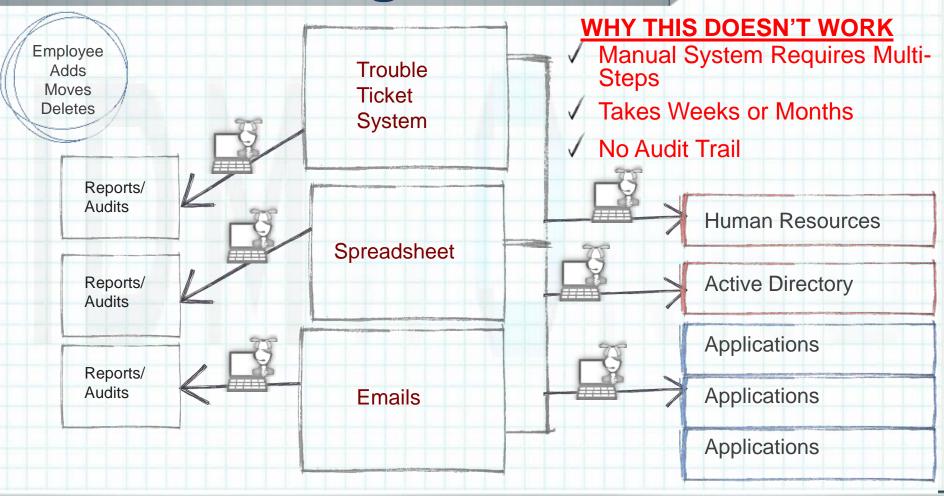




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Provisioning & Password Mgt

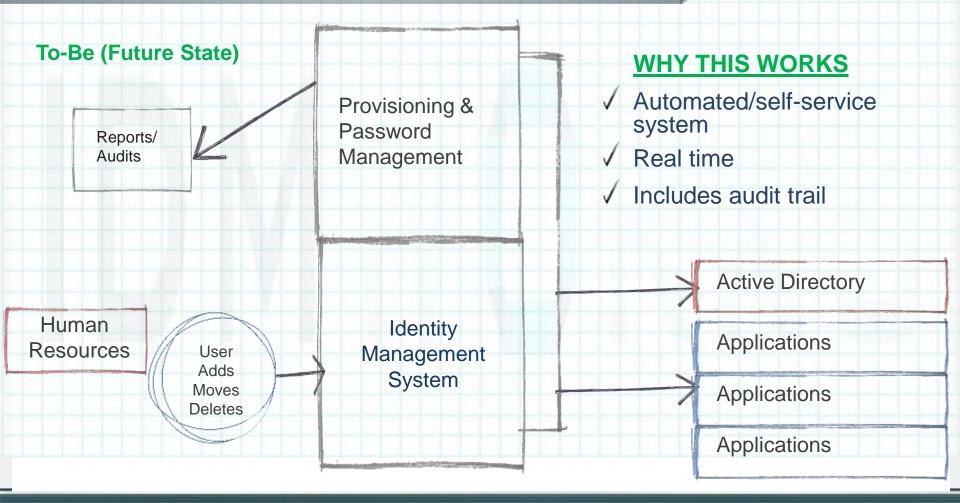




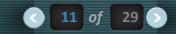


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Provisioning & Password Mgt







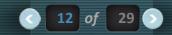
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Success Approach

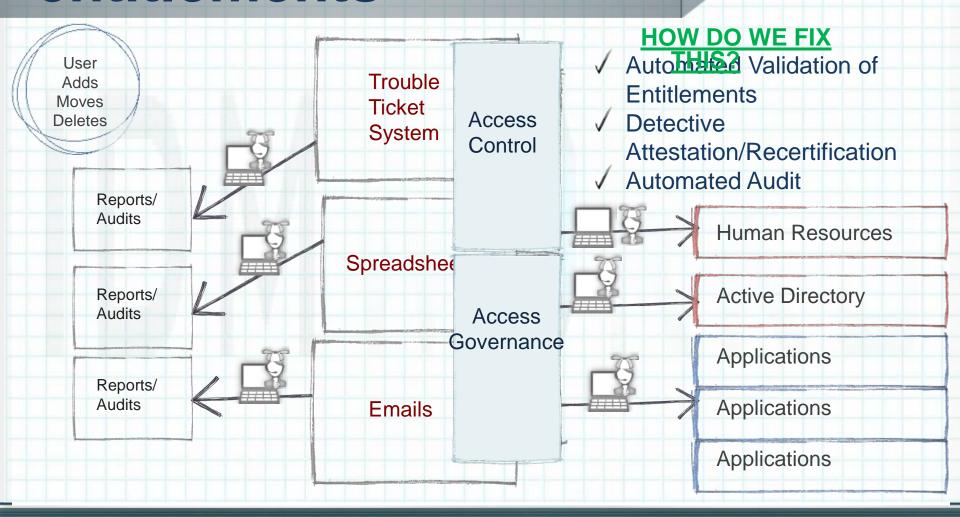
- ✓ Assess environment and interview stakeholders to find gaps in "as-is" and "to-be" states
- ✓ Form a team of Business Owners, IT Sec, Audit and Compliance
- ✓ Focus on workflow and narrow the initial goal:
 - O Human or non-human
 - Address mobile environment (BYOD)
 - Areas that can be improved quickly
- ✓ Gain Executive buy-in for funding by focusing on gains:
 - Automate the account process: new, change, & remove for efficiency
 - Improved speed to onboard
 - Improve security on entitlement creep
 - Improved audit on off-boarding
 - Speed to deliver audit data



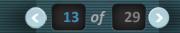


Validating access entitlements

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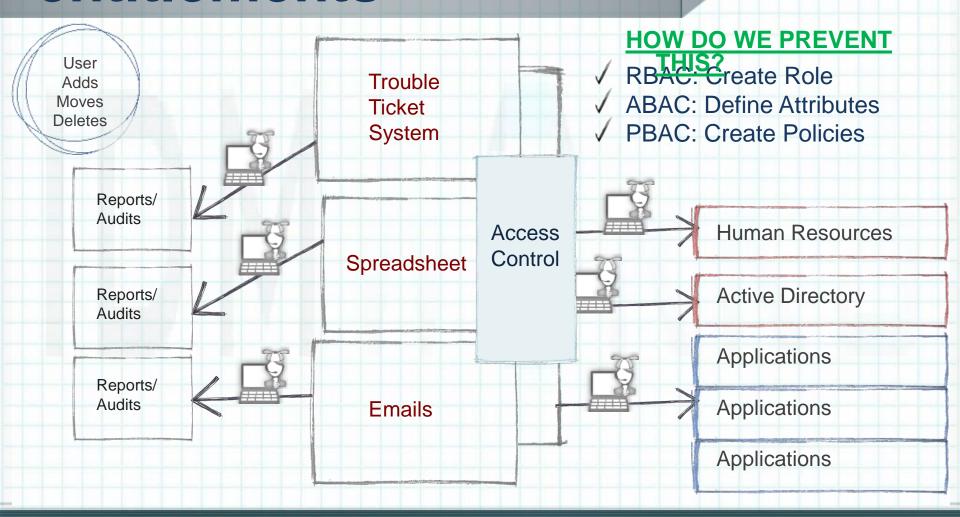


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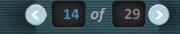
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Preventative access entitlements

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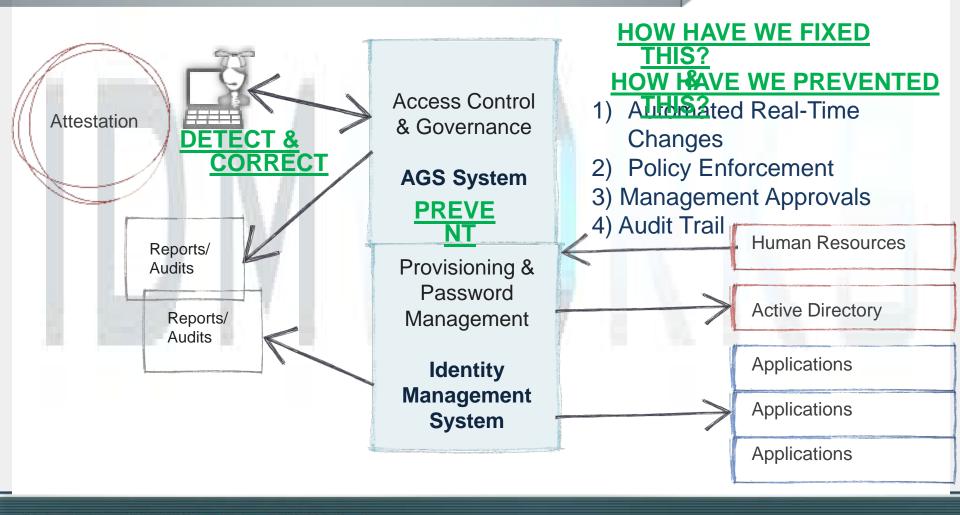




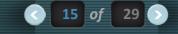
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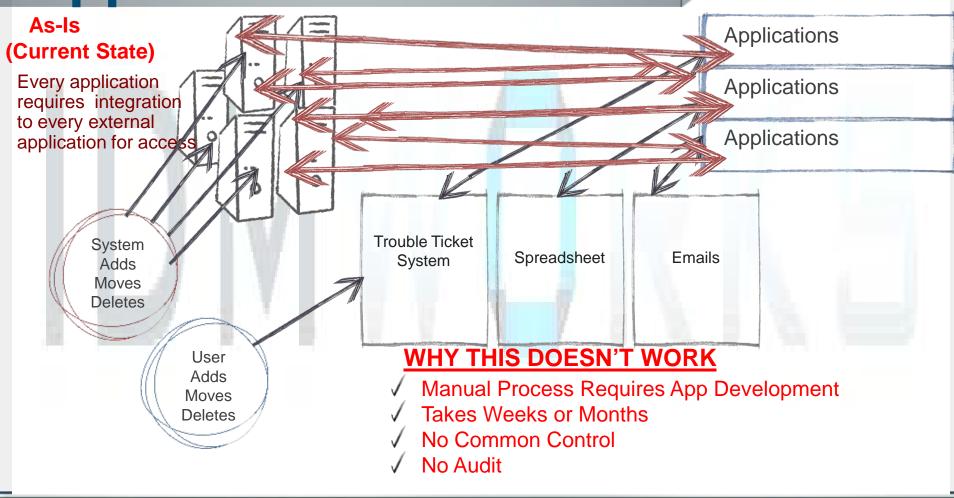
Success Approach

- ✓ Assess environment and interview stakeholders to find key applications that require automation for improved compliance
- ✓ Form team of Business Owners & IT Sec to define the ideal user experience (Employee and Manager)
- ✓ Review & Enforce organizational policy around user accounts and PII:
 - O RBAC
 - O ABAC
 - O PBAC
- ✓ Automate the process, then look for the orphans and exceptions
- ✓ Focus on:
 - Speed to respond and remediate audit findings
 - Automation of manual audit response process
 - Address mobile environment (BYOD)
 - GOVERNANCE!



Access to external apps

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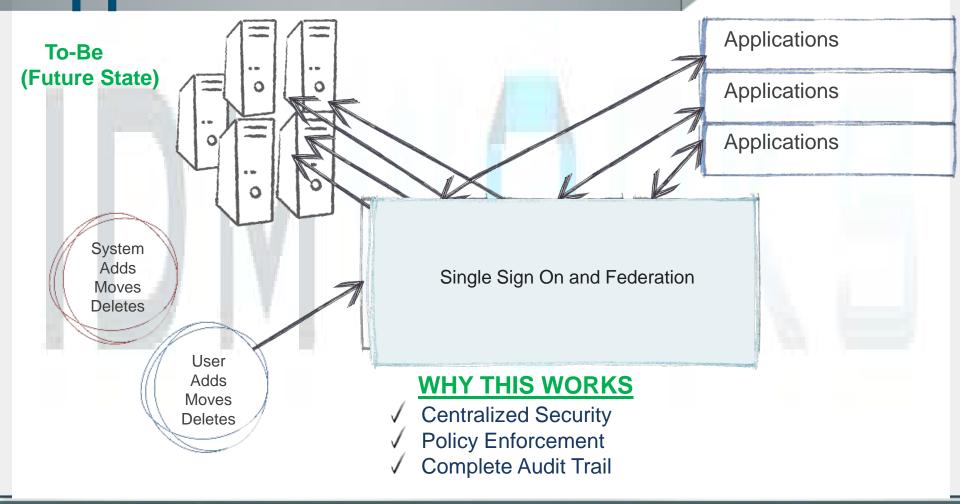


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Access to external apps

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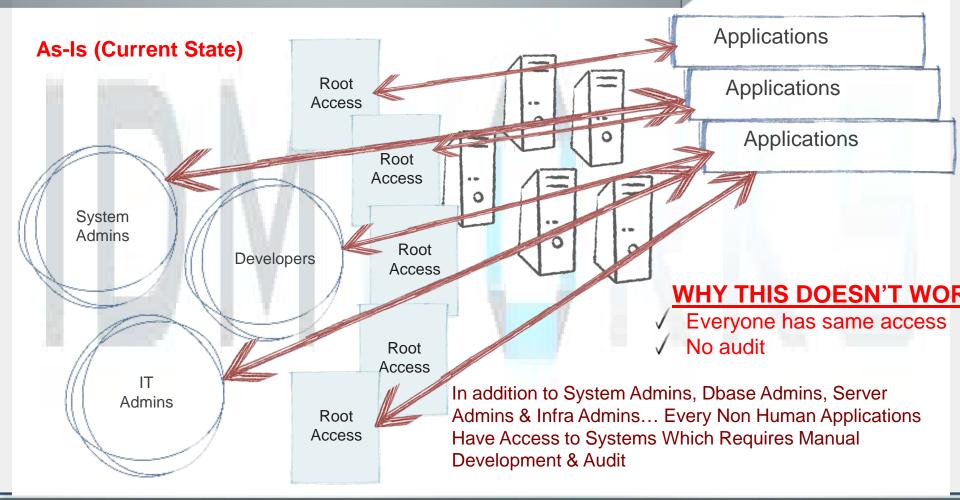
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Success Approach

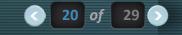
- √ Focus on the client
 - © Employee satisfaction around SSO
 - © Customer / Partner integration (ease of doing business)
- ✓ Assess the number of SAAS connections and pick two for early federation to use as a use case for standard approach
- ✓ Consider human and non-human systems integration
- √ Tie project to cloud initiatives
 - O HR
 - **OCRM**
 - Supply chain



PRIVILEGED USER ACCESS



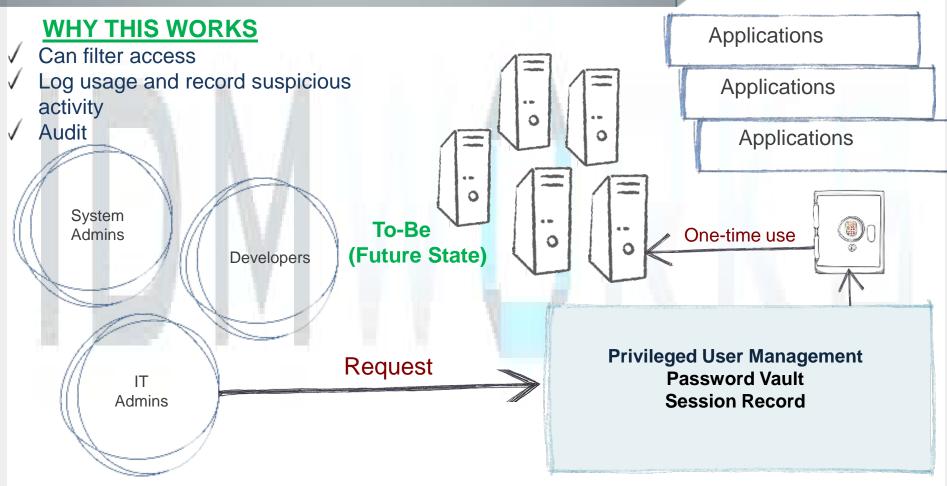




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PRIVILEGED USER ACCESS



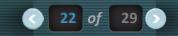




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Success Approach

- ✓ Form a team of IT Sec, Development, Audit and Compliance to define the approach to control "superuser" access
- ✓ Assess your current state and define gaps to desired state
- ✓ Implement a Privileged User/Account/Access Management solution
- ✓ Automate the process, then look for orphans and exceptions



Provisioning & **Password Management**

ORACLE

NETIQ CA

DELL/QUEST

COURION

MICROSOFT

AVATIER

SAILPOINT

AVEKSA

Access

Control

ORACLE

NETIQ

CA

DELL/QUEST

COURION

IBM

AVATIER

SAILPOINT

AVEKSA

AXIOMATICS

Access Governance

Single Sign-on &

Federation

ORACLE

NETIQ

CA, IBM

DELL/QUEST

MICROSOFT

PINGIDENTITY

Privileged User Management

ORACLE

DELL/QUEST

CYBERARK





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S PROVISIONING

- √ 60,000 employee Healthcare Provider
- ✓ Operating forty facilities throughout CA, NV & AZ
- √ 6000 employee changes per month (was manual & batch processing)
- ✓ Legacy IdM environment migrated to new provisioning platform
- ✓ Centralized authentication & authorization
 - O Identified most critical applications
 - Automated access to top 25 application with plan for +400 other applications
 - Improved audit compliance requirements



SACCES GOVERNANCE

- √ 8700 employees operating in 70 countries with numerous remote users
- ✓ Largest independent provider of insurance claims management solutions for risk and insurance industry
- ✓ Access Governance project
 - O Initial quick start didn't produce fully functional system
 - Tied role management to provisioning
 - Access rights can be de-provisioned real-time
 - Automated logging & reporting for compliance



SINGLE SIGN-ON & FEDERATION

- √ 44000 employee apparel manufacturer & retailer operating worldwide
- ✓ Huge supply chain network with numerous SAS connections
- ✓ Trusted partners in the US and overseas
- ✓ Federated identity and Federated single sign-on needs addressed
- ✓ Automated logging and reporting for compliance



Key Questions

- ✓ Who are the key stakeholders for your IAM roadmap?
- ✓ How are you communicating tangible and non-tangible benefits of your identity and access management system(s)?
- ✓ Have you assessed the following:
 - Automated Provisioning
 - Password Management
 - Access Governance
 - O Single Sign-On & Federation
 - Privileged User Access Management
- √ How are you maintaining and improving your IAM systems?
- ✓ How are you performing audit and compliance?



P. 828 656 0896 / jerfte@@dtomoaiks..com

ASSESSMENT APPROACH

- √ Validate your current state
- ✓ Highlight your constraints
- ✓ Identify your crucial success factors
- ✓ Define your desired future state & first win
- ✓ Develop your blueprint
- ✓ Deliver a step by step roadmap:
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