

T3 - Enabling Technology to Automate ISO 27002

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September 21, 2009 – September 23, 2009

Enabling Technologies For ISO 27002

Ed King
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Today Is Technology Geek Day

- What we will cover today
 - Enabling technologies for implementing ISO 27002 processes and controls
 - Strategy and recommendations about information security technology adoption
 - Deep dive in selected technologies
- What we will not bore you with today
 - What ISO 27002 is
 - Why ISO 27002 is good and important
 - How to implement ISO 27002 program
 - What controls do you need to pass an ISO 27002 audit





Agenda

- Quick ISO 27002 overview & today's agenda
- Technology adoption strategy and opportunities
 - The information security stack and the maturity cycle
 - The \$64,000 questions and practical challenges
 - A risk based approach for information security strategy
- Seven deadly sins of information security technology adoption
- Q&A



27002 – Info. Security Management

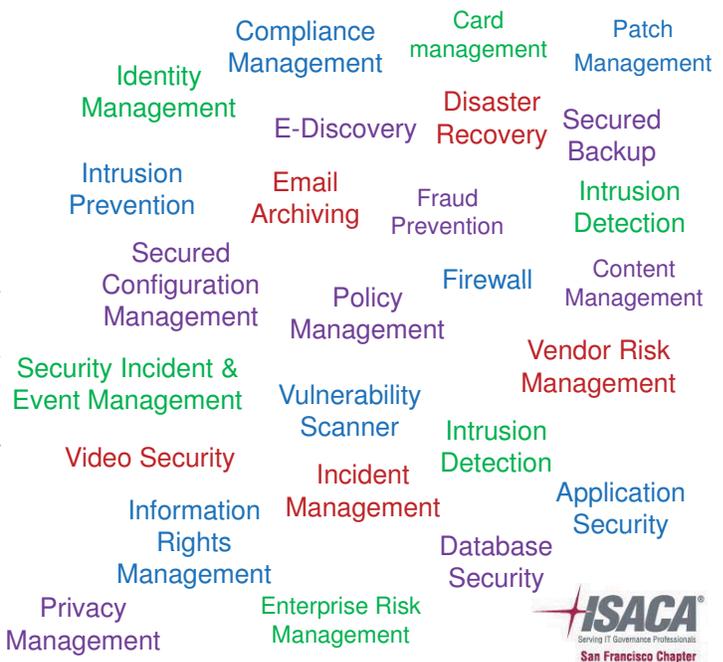
- Domain 4: Risk management
- Domain 5: Security policy
- Domain 6: Organization of information security
- Domain 7: Asset management
- Domain 8: Human resource security
- Domain 9: Physical & environmental security
- Domain 10: Communications & operations management
- Domain 11: Access control
- Domain 12: Systems acquisition, dev. & maintenance
- Domain 13: Information security incident management
- Domain 14: Business continuity management
- Domain 15: Compliance





Enabling Technologies

- Sec. 4
- Sec. 5
- Sec. 6
- Sec. 7
- Sec. 8
- Sec. 9
- Sec. 10
- Sec. 11
- Sec. 12
- Sec. 13
- Sec. 14
- Sec. 15



Information Security Technology Stack

Business Users, Processes, Requirements



Governance, Risk & Compliance
 Define & Prescribe
 Assess & Translate
 Measure & React

Audit & Management
 Test & Monitor
 Aggregate & Correlate
 Administer

Control
 Configure
 Enforce
 Log



Systems, Assets, Data



Today's Technology Drill Down

Governance,
Risk &
Compliance

Policy Management
Compliance Management
Enterprise Risk Management
Vendor/3rd-Party Risk Management

Audit &
Management

Identity Audit
Role Management
Database Audit

Control

Access Management
Identity Administration
Segregation of Duties
Fraud Prevention
DBA Security
Data Encryption & Masking
Data Classification
Backup Security



The \$64k Questions of Info Security

- Where do you start?
- What technologies do you need?
- Do you need more?

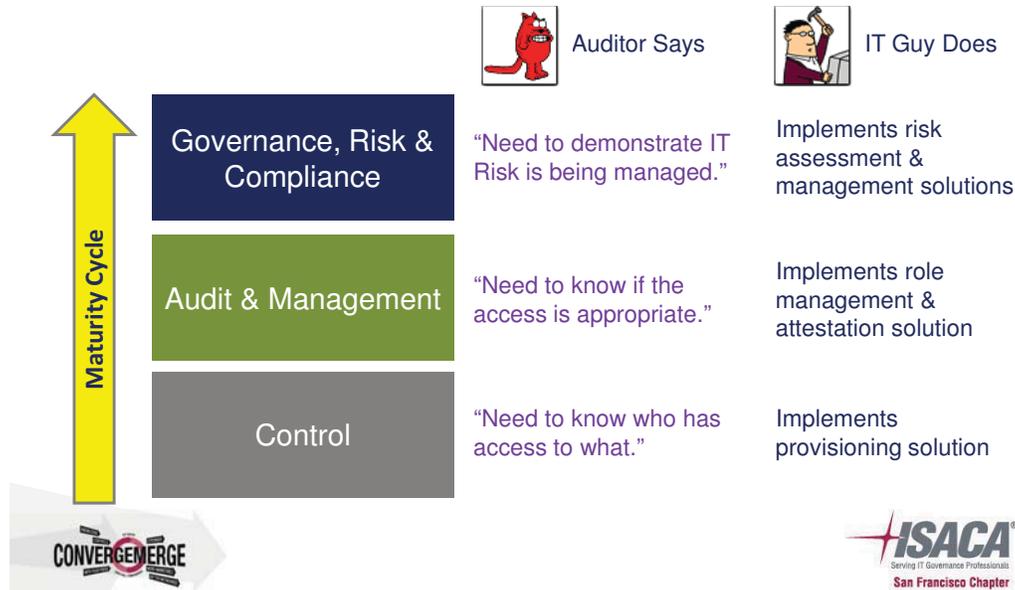


How does your organization answer these questions?



Information Security Maturity Cycle

An Identity Management Example

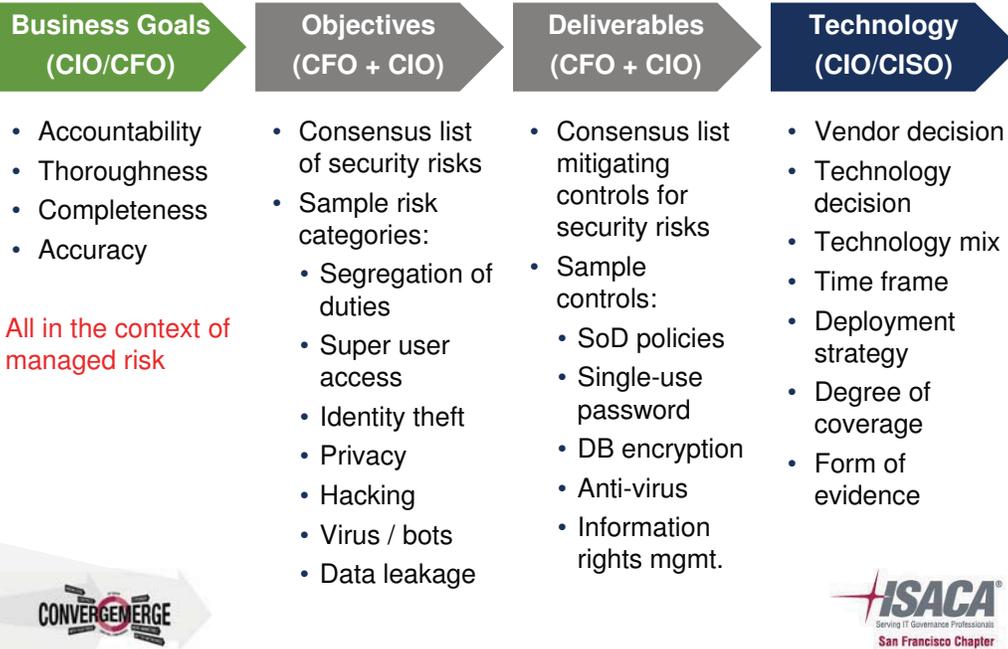


Challenges With Bottom-Up Approach

- Auditor demands are often translated literally to help drive security agendas regardless of true intent
- Security project deployment methodologies are usually developed based on efficiency and security drivers
- Security projects deployed without risk and compliance as primary driver often fail to be useful to the business users in a timely manner
- Business users are asked to view, interpret and approve cryptic data with no business context
- Too much data is being generated so true risks is drown out by false alarms and low priority noise



A Risk Based Methodology



Why Is This Better? Clear and Practical!

- Objectives, deliverables and values are all clearly stated, understood, and measurable in terms of:
 - Security risks & mitigation controls mapped to risks
- Business understands exactly what it is getting and it is **MEASURABLE**
- Business value does not have to wait for tech. nirvana
- Security team makes technology & logistic decisions
- Security team optimizes solution design according to risk appetite, don't waste energy on low risk areas



The \$64k Questions of Info Security



- Where do you start?
 - What are the highest risks?
- What technologies do you need?
 - What is the risk reduction / dollar for each technology?
 - How much risk can the technology remove?
- Do you need more?
 - What is the incremental risk reduction / dollar spent?
 - Has the risk appetite been reached?



What Is Needed For This Methodology

- A risk-aware asset DB as trusted source for:
 - Configuration data about assets from CMDB
 - Added risk and compliance information about each asset, such as data exposure, criticality score, covered regulations
 - Business data like attestation owners, role approvers,
 - Risk and compliance posture and evidences about each asset
- Risk management platform for:
 - Collaboratively develop list of access risks
 - Collaboratively determine what mitigation controls are needed
 - Map mitigation controls to access risks
 - Upload control assessment results and evidences
 - Measure access risks based on control assessment results



Seven Deadly Sins of GRC Tech Adoption

#1 Losing sight of risk management as the objective



- Compliance is not the end game
- Proactive risk management saves money in the long run
- Risk management is a continuous process
- Have a clear roadmap



Seven Deadly Sins of GRC Tech Adoption

#2 Rush to quick-fix solutions that cannot scale



- “Quick ROI” doesn’t have to mean “quick-fix”
- Don’t solve one problem today, but create a bigger problem for tomorrow
- Look for a quick-to-deploy, but also extensible and scalable GRC platform



Seven Deadly Sins of GRC Tech Adoption

#3 Underestimating the value of automation



- Strong control and risk management requires breadth and depth
- Control automation is not the same as process automation
- Continuous compliance cannot be done without control automation



Seven Deadly Sins of GRC Tech Adoption

#4 Misjudging enterprise's appetite for customization

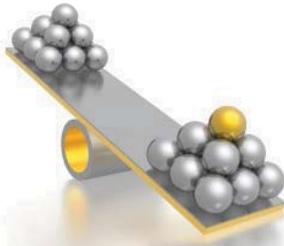


- Know your organization: build vs. buy
- Customization is a long term commitment
- Implement best-practice or just replicate legacy process?



Seven Deadly Sins of GRC Tech Adoption

#5 Not considering total cost of ownership



- Don't get locked into expensive proprietary solutions
- Understand all the costs for the lifetime of the application before you buy
- Don't forget cost of upgrade and future integrations



Seven Deadly Sins of GRC Tech Adoption

#6 Lack of input from all stakeholders



- GRC needs are across different groups
- A good GRC solution addresses both business and IT needs
- A good GRC solution solves business problems, but also has to be manageable



Seven Deadly Sins of GRC Tech Adoption

#7 Procrastinating technology adoption



- Process change takes trial and error over time
- Take an incremental approach to adoption but get busy
- More requirements coming – don't run into a brick wall



To Learn More: www.agilance.com



Policy & Compliance

Monica McDermott
Senior Manager, Marketing
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The graphic features the word "CONVERGEMERGE" in large, bold, black letters. A red circular arrow surrounds the word, with "SF ISACA" at the top and "2009 FALL CONFERENCE" at the bottom. Several black arrows point towards the center, labeled "KNOWLEDGE", "CONTROLS", "WITH YOUR PEERS", "STRONGER", "MORE MARKETABLE", and "BETTER NETWORKED". The background is a large, light gray arrow pointing right. Below the main text, the dates "September 21, 2009 – September 23, 2009" are displayed. The ISACA logo is in the bottom right corner, with the text "Serving IT Governance Professionals" and "San Francisco Chapter" below it.



ISO 27002 Says...

- Section 5: Security policy
 - Ownership, development, review, approval, publication, and evaluation
 - Policy structure
 - Audit trail
- Section 14: Compliance
 - Compliance with laws, policies and standards
 - Assessment, corrective action
 - Manual checks: crypto, privacy, intellectual properties
 - Technical checks: vulnerability, penetrating testing,
 - Protection of information system audit tools





Agenda

- Technologies for policy management
 - Challenges
 - Policy life cycle and enabling technologies
 - Collaboration, workflow, assessment, content management
 - Why not SharePoint?
- Technologies for compliance management
 - Challenges
 - Closed-loop, continuous compliance
 - Process automation/self assessment, controls automation, reports and dashboards, remediation automation
- Summary, Q&A

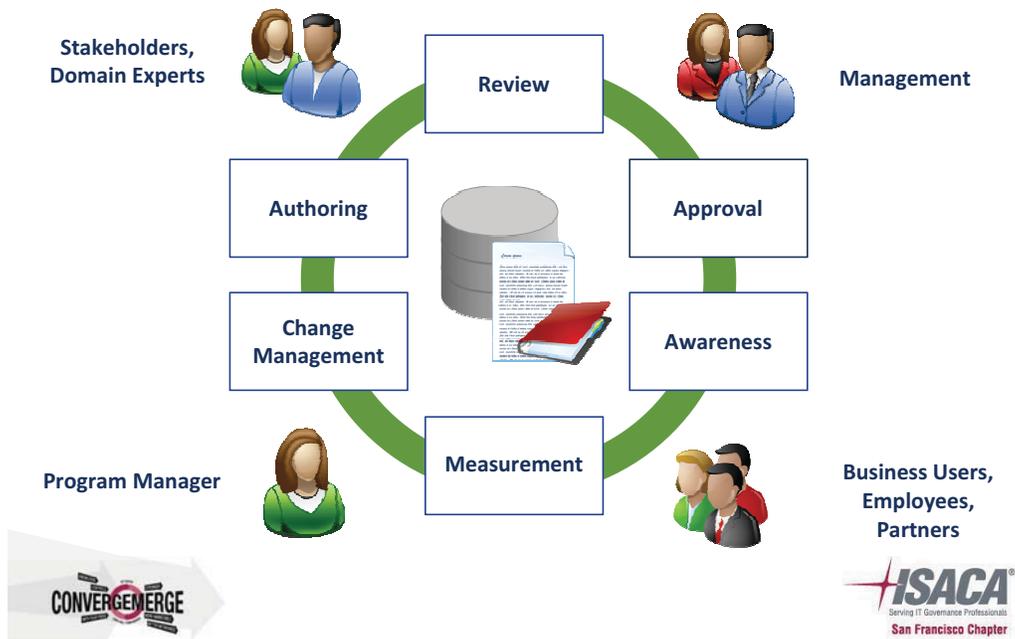


Policy Management Challenges

- Collaboration between many stakeholders
 - Authors, contributors, reviewers, & approvers
 - Manage document versions & revisions, unintended overwrite
 - Different review processes by policy type, by dept., by region..
 - Different approval requirements by policy type, by dept...
- Inconsistent policy document format
 - Multiple policy types and templates
 - Not following best practice, not using approved verbiage
- Raise policy awareness across diverse employee base
 - Target only applicable policies for each employee
 - Measure comprehension and awareness levels
 - Different distribution channels for different policy types



Policy Lifecycle Management



Policy Mgmt. Enabling Technologies





Collaboration Technologies

- Multiple user simultaneous/sequential edit
- Role based access: owner, contributor, reviewer
- Track versions and revisions
- Policy template for structure, format, and verbiage
- What-you-see-is-what-you-get user interface
- Visual comparison tool
- Granular search down to policy section



Collaborative Policy Authoring & Review

Change by user: Administrator Date: 03-17 11:36

Change 1 of 5
[View list of changes](#)

Changes Recent Version Previous Version

Hide Change Comment Update To Current Version

Comments
Removed Duplicate paragraph

This information security policy is based on the International Organization for Standardization 27001 and applies to Agliance, including all affiliates, direct and indirect subsidiaries, and organizations performing business on behalf of Agliance. It also applies to all organizations and contractors and governs the and use of all Agliance information assets.

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Done 216.10.115.123





Workflow Technologies

- Flexibility with configuration, no coding or scripting
- Consistent workflow with other GRC functions
- Routing, escalation, notification, delegation
- Different processes by policy type, department, region...
- Different approval modes, single, multiple, voting...
- Collaboration enabled at every stage

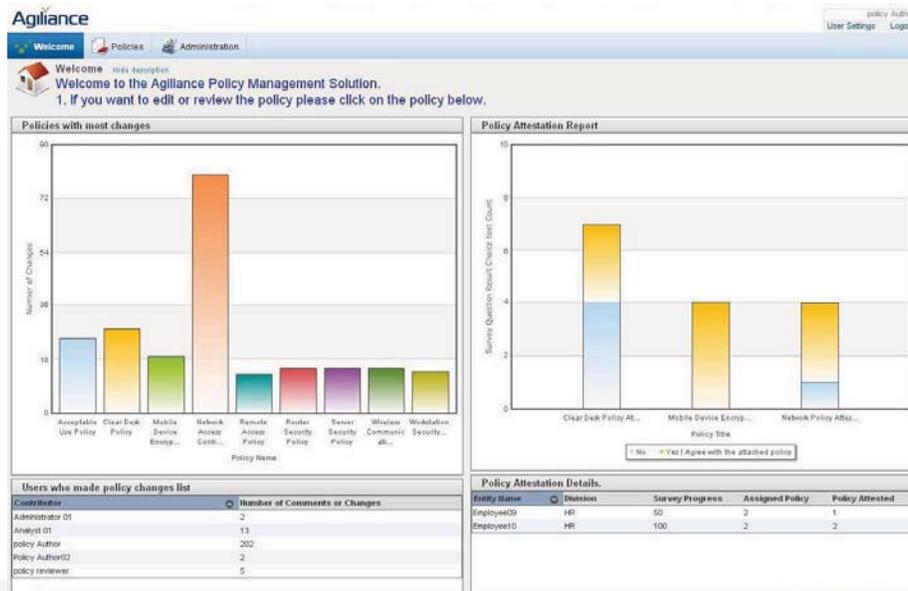


Assessment Technologies

- Distribution portal
- Target applicable policies for each employee
- Simple attestation
- Measure comprehension and awareness levels with quiz
- Link to incidents and controls to measure policy effectiveness
- Dashboard for compliance & awareness
- Supplement with training programs



Policy Dashboard



Content Management Technologies

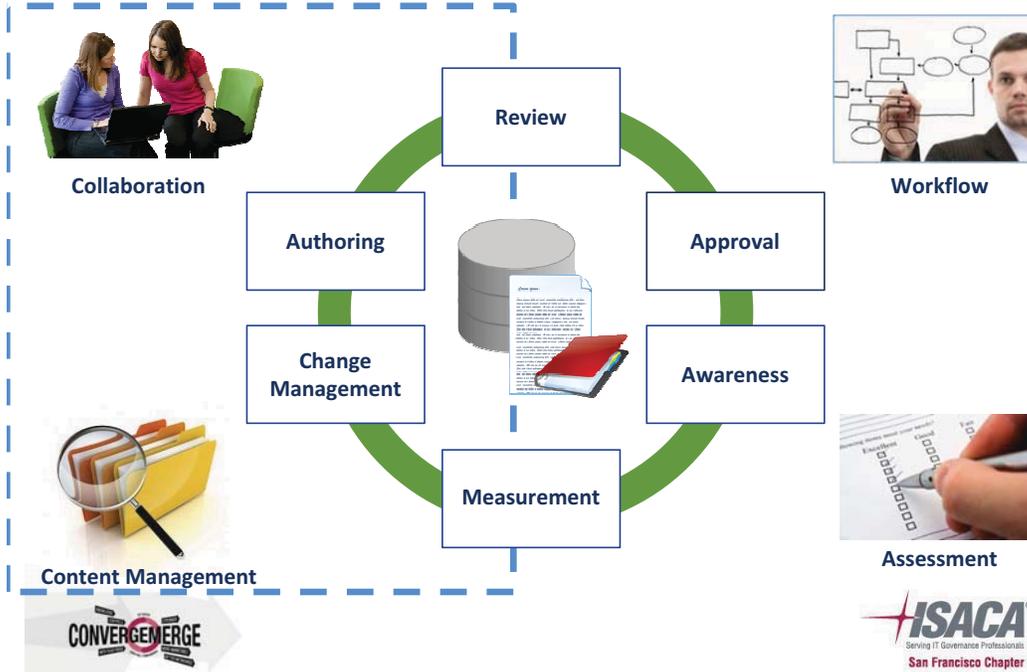
- Manage versions and revisions
- Full document lifecycle management with audit trail
- Role based access control
- Archival and backup
- Encryption and rights management if necessary





SharePoint Functionality

Why Not SharePoint?



“... He has erected a multitude of New Offices, and sent hither swarms of Officers to harass our people, and eat out their substance.”

- A) American grievance against King George III of England in 1776
- B) The new reality of regulatory compliance in 2010



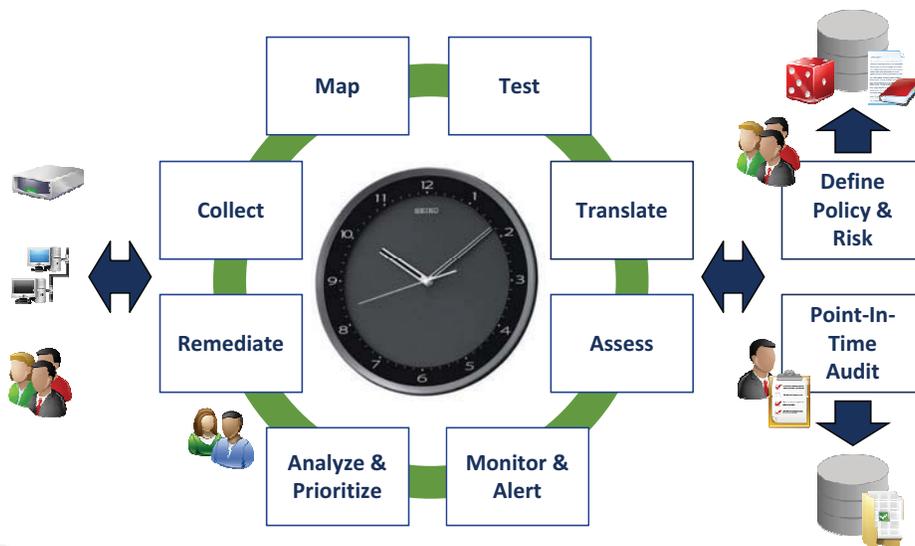


Compliance Mgmt. Challenges

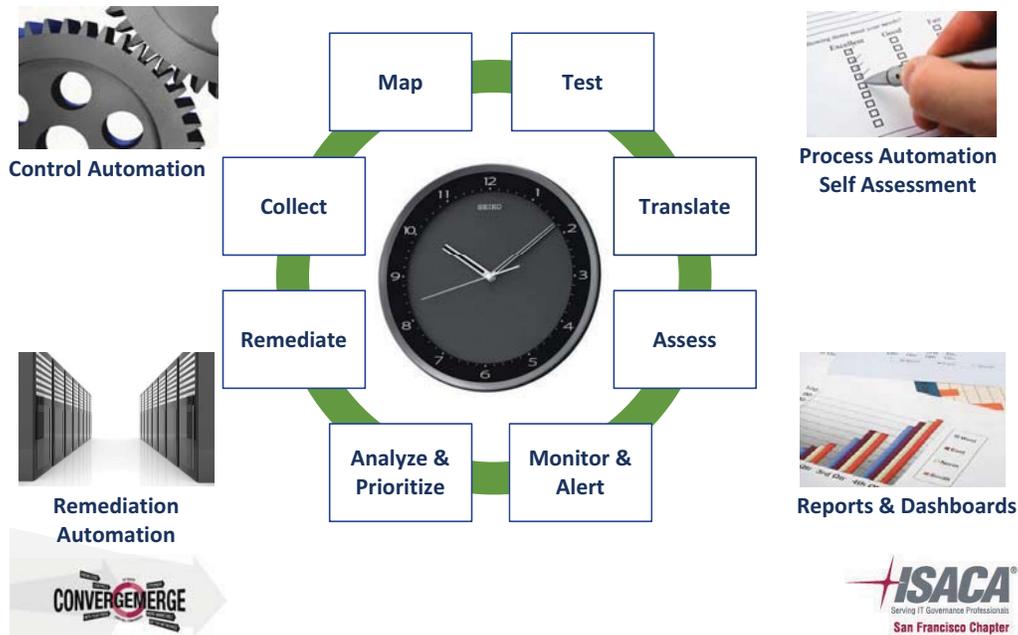
- Large number of country, state & industry specific compliance mandates
 - Forever trying to keep up with the mandates
- Independent and overlapping assessment efforts
 - Repetitive manual work for compliance team
 - Asset owners answer the same questions multiple times for different assessment efforts
- Compliance is a periodic “get it over with” exercise
 - It’s viewed as a cost-center and a non-strategic effort
 - Under funded and under staffed
- Assessment effort is not tied into enterprise or operational risk



Continuous, Closed Loop Compliance



Compliance Automation Technologies



Process Automation Self-Assessment

- 60% of control assessments are still manual
- Smart e-surveys with out-of-the-box contents
- Common control framework
- Classification and control assessment surveys
- Automated control assignment based on asset attributes
- Flexible workflow for assessment & mitigation
- Response negotiation and exception management
- Attach evidence and supporting documents
- Assessment scheduling

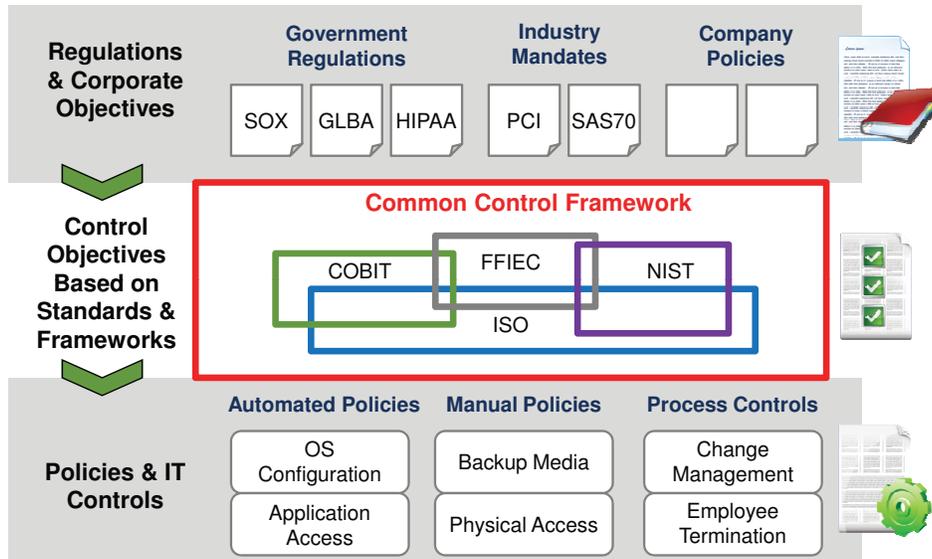


Control Automation: You Already Have The Data

eSurvey
Configuration Management
Vulnerability Management
Incident Management
DB Configuration & Access Checks
Identity & Access Control Checks
Application Controls Checks
Segregation of Duties Checks
Others



Common Control Framework





Control Automation

- Collect available data from existing management and security tools
- Flat file import is the bare minimum, rich data entities will require API/WS interfaces
- Out-of-the-box connectors, generic connectors, and connector development tools
- Automatically pass/fail control based on imported data
- Optional human review
- Integrated automated and self-assessments
- Critical for continuous, closed-loop, risk based process

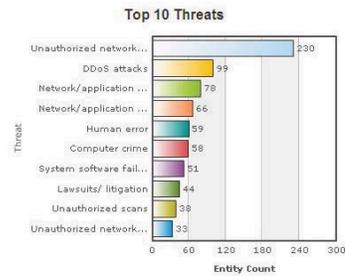
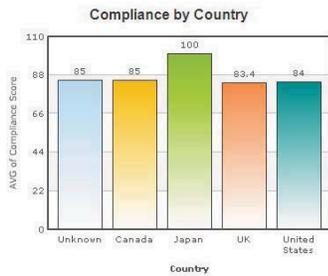
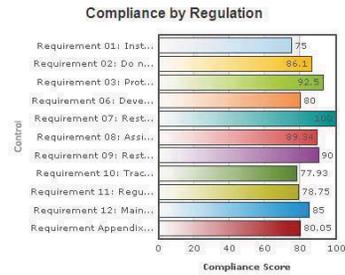


Reports, Dashboards, Metrics

- You can't improve on what you don't measure
- Program and administration dashboards
- Management, executive, and audit reports
- Role aware reports and dashboards
- Automated, any-time report generation
- Report builder, incorporating objectives, control statements, assessment results, narratives, recommendations ...
- Integrated compliance and risks metrics
- Tie incident data into measurements



Start With The Dashboard



Integrated Compliance & Risk Reports

Compliance By PCI DSS Requirements

The following section provide the overall compliance score for each section and the compliance score for each sub-requirements



Descriptions of Security Modifications

1 Service Packs and Security Updates

Microsoft periodically distributes large updates to its operating systems in the form of Service Packs, as often as once every few months, or less frequently. Service Packs include all major and minor fixes up to the date of the service pack, and are extensively tested by Microsoft prior to release. In light of the vast number of applications available, it is entirely possible that a bug in a Service Pack may not be discovered, and may slip through this engineering analysis process. Service Packs should be used in a test environment before being pushed into production. If a test system is not available, wait a week or two after the release of a Service Pack, and pay attention to the Microsoft web site for potential bug reports. Additional mailing list and Internet resources are listed in the appendices of this document. It is important to be aware that Service Packs and Security Updates are not





Remediation Automation

- Automated mitigation
- Handled by existing security and IT management tools
 - Identity and access management
 - System provisioning
 - Configuration management
- These tools have limited and overlapping GRC capabilities → need to rationalize solution architecture



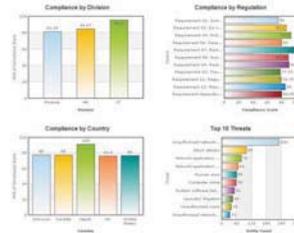
Policy Management Technology Summary

- Collaborative platform for policy authoring, review & approval
- Document management infrastructure with full audit
- Easy to use for business users: WYSIWYG, search, ...
- Promote and measure policy awareness & compliance
- Link policy to process and technical controls, incidents and risks



Compliance Mgmt. Technology Summary

- Integrated compliance solution for automated and self-assessment
- Connectors for automated testing
- Out-of-the-box content for the most popular regulatory mandates & compliance frameworks
- Test once and comply many
- Workflow based automation & collaboration platform
- Automated and dynamic report generation



Descriptions of Security Modifications

Service Patches and Security Updates

Microsoft periodically updates Windows operating systems on the Service Packs, as well as other Microsoft products. Updates are applied to its operating systems on the Service Packs, as well as other Microsoft products. Updates are applied to its operating systems on the Service Packs, as well as other Microsoft products. Updates are applied to its operating systems on the Service Packs, as well as other Microsoft products.

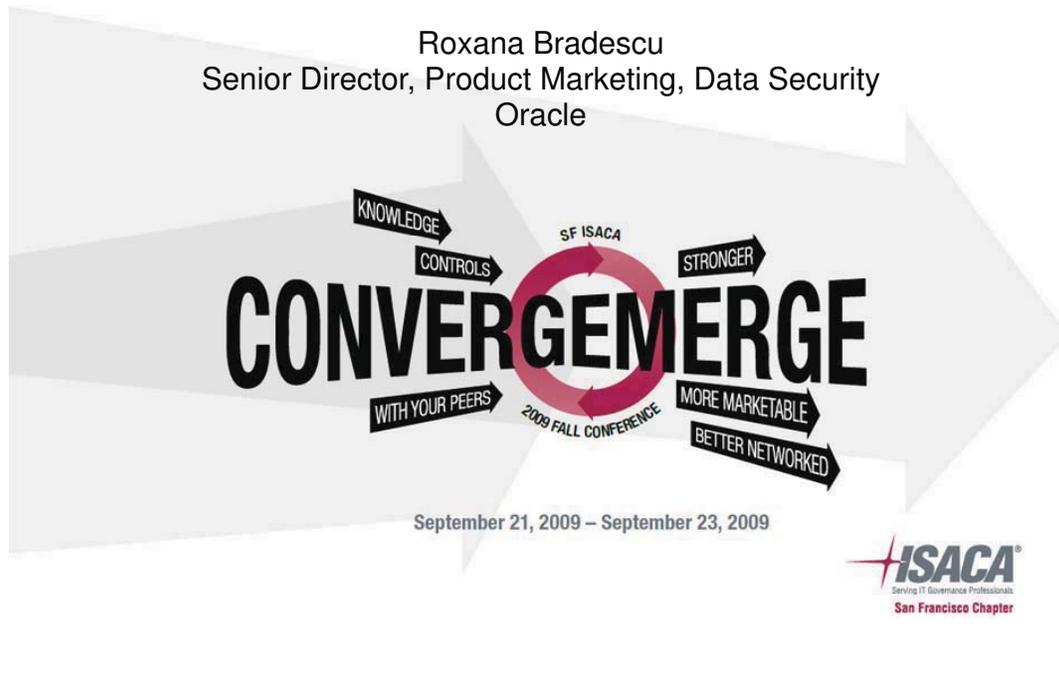


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Data Security

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The graphic features the word "CONVERGEMERGE" in large, bold, black letters. A red circular arrow surrounds the word, with "SF ISACA" at the top and "2009 FALL CONFERENCE" at the bottom. Several black arrows point towards the center, containing the words: "KNOWLEDGE", "CONTROLS", "WITH YOUR PEERS", "STRONGER", "MORE MARKETABLE", and "BETTER NETWORKED". Below the main text, the dates "September 21, 2009 – September 23, 2009" are displayed. In the bottom right corner, the ISACA logo is present, with the text "Serving IT Governance Professionals" and "San Francisco Chapter" below it.



ISO 27002 Says...

- Section 7: Asset Management
- Section 11: Access Control
 - Information classification
 - Information labeling and handling
 - Encryption
 - Data protection
 - Access control policy and user access management
- Other relevant sections on information backup, protection of organizational records, privacy, encryption, audit logging





Agenda

- Technologies for prevention
- Technologies for detection
- Defense in-depth
- Summary, Q&A



Securing Data in Your Database

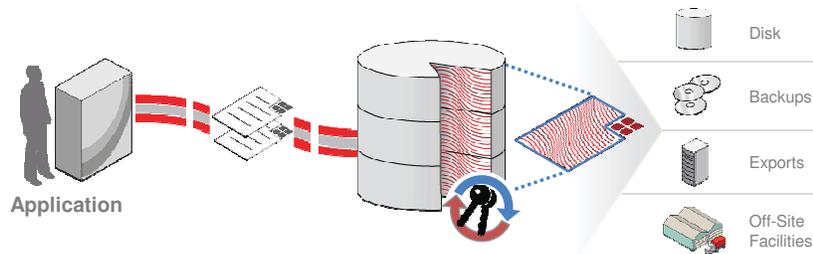
- Encryption
- Masking
- Classification
- Access Control



- Activity Monitoring
- Change Tracking
- Discovery and Assessment
- Secure Configuration



Data Encryption

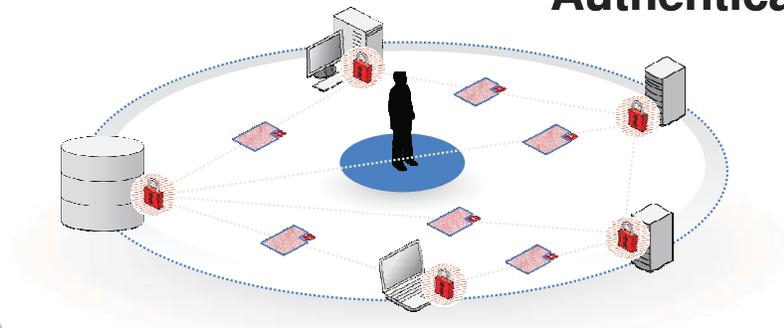


- Complete encryption for data at rest
- No application changes required
- Efficient encryption of all application data
- Built-in key lifecycle management



5

Network Encryption & Strong Authentication

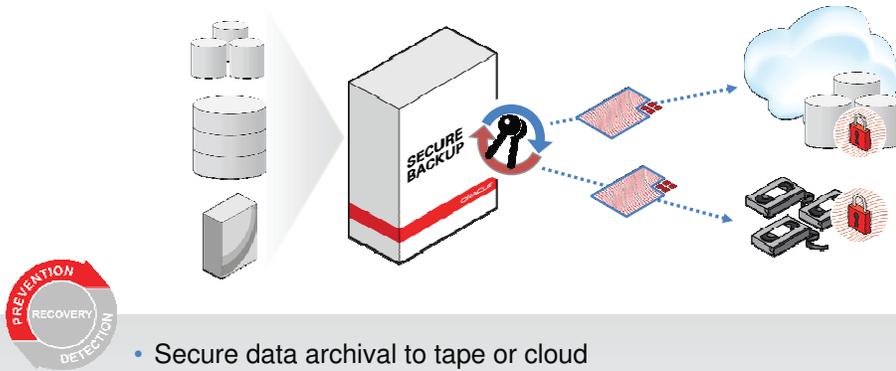


- Standard-based encryption for data in transit
- Strong authentication of users and servers
- No infrastructure changes required
- Easy to implement



6

Secure Backup



- Secure data archival to tape or cloud
- Easy to administer key management
- Fastest Oracle Database tape backups
- Leverage low-cost cloud storage



Data Masking Irreversible De-Identification

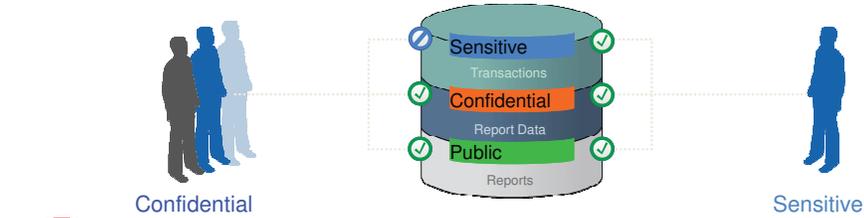
Production			Non-Production		
LAST_NAME	SSN	SALARY	LAST_NAME	SSN	SALARY
AGUILAR	203-33-3234	40,000	ANSKEKSL	111-23-1111	60,000
BENSON	323-22-2943	60,000	BKJHHEIEDK	222-34-1345	40,000



- Remove sensitive data from non-production databases
- Referential integrity preserved so applications continue to work
- Sensitive data never leaves the database
- Extensible template library and policies for automation



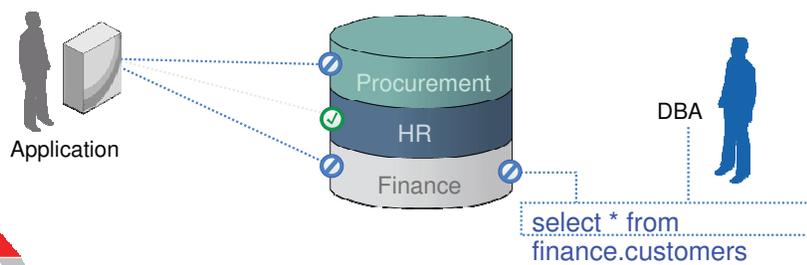
Data Classification for Access Control



- Classify users and data based on business drivers
- Database enforced row level access control
- Users classification through Oracle Identity Management Suite
- Classification labels can be factors in other policies



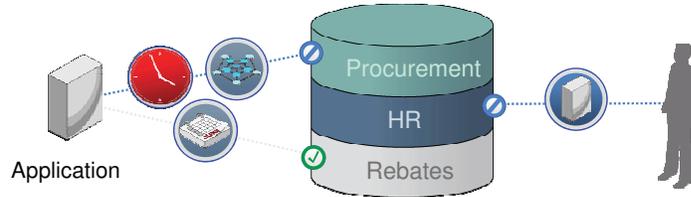
Separation of Duties Privileged User Controls



- DBA separation of duties
- Limit powers of privileged users
- Securely consolidate application data
- No application changes required



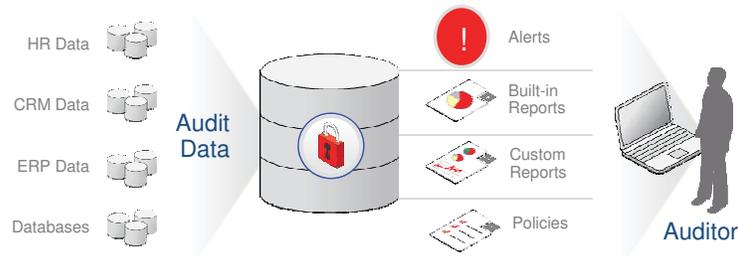
Multi-Factor Access Control Policy Enforcement



- Protect application data and prevent application by-pass
- Enforce who, where, when, and how using rules and factors
- Out-of-the box policies for Oracle applications, customizable



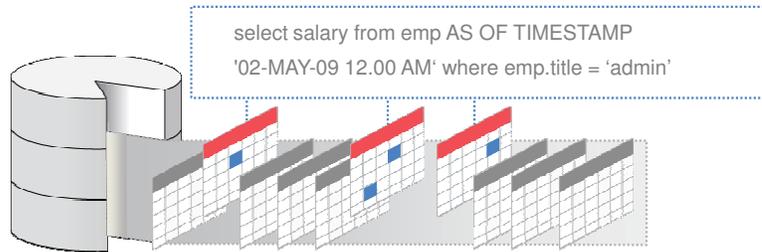
Activity Monitoring & Audit Reporting



- Consolidate audit data into secure repository
- Detect and alert on suspicious activities
- Out-of-the box compliance reporting
- Centralized audit policy management



Secure Change Tracking



- Transparently track data changes
- Efficient, tamper-resistant storage of archives
- Real-time access to historical data
- Simplified forensics and error correction



Vulnerability Assessment Secure Configuration

Policy Group /	Version/Keywords	Average Compliance Score (%)	Targets	Target Type	Description
Secure Configuration for Oracle Database	1 Security	58	5	Database Instance	Ensures adherence with best-practice security configuration settings that help protect against database-related threats and attacks, providing a more secure operating environment for the Oracle database. ED
Secure Configuration for Oracle Listener	1 Security	90	3	Listener	Ensures adherence with best-practice security configuration settings that help protect against data-base-related threats and attacks.



- Database discovery
- Continuous scanning against 375+ best practices and industry standards, extensible
- Detect and prevent unauthorized configuration changes
- Change management compliance reports



Complete Database Security Solution



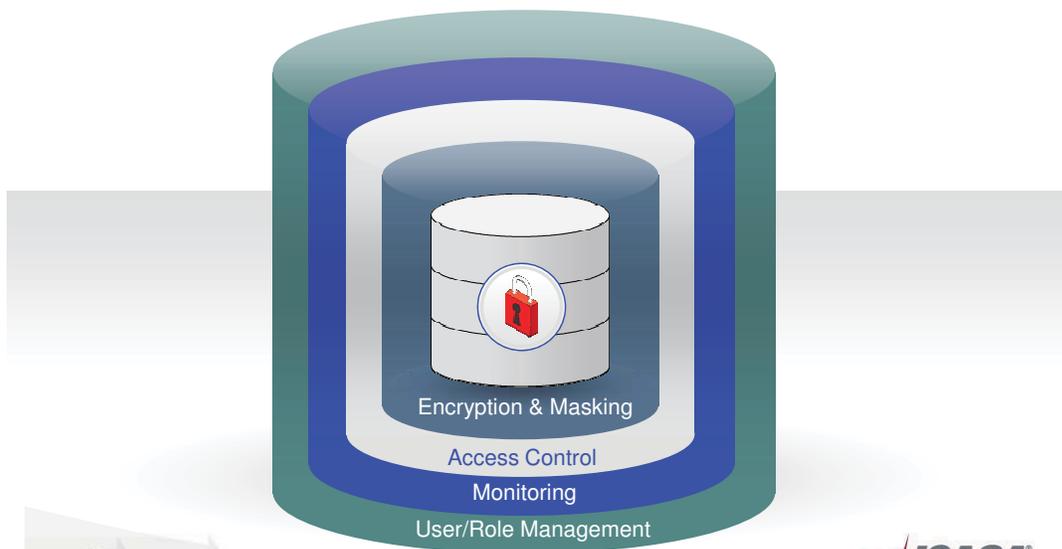
- Data Encryption
- Network Encryption
- Strong Authentication
- Secure Backup
- Data Masking
- Data Classification
- Separation of Duties
- Privileged User Control
- Multi-Factor Authentication
- Monitoring & Audit
- Change Tracking
- Vulnerability Scanning
- Secured Configuration



15

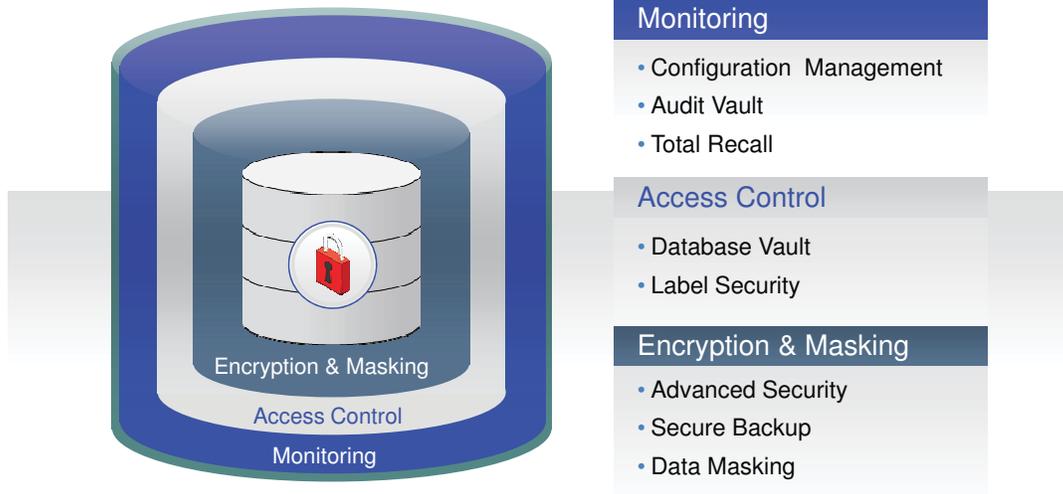


Database Defense-in-Depth



16

Database Defense-in-Depth



For More Information

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Search for: In the section: [Refine Search](#)

or

oracle.com/database/security



Identity Management

Eric Leach
Director, Product Management, Identity Management
Oracle



ISO 27002 Says...

- Section 11: Access Control
 - Access control policy
 - Information access and data protection
 - Role based access, privilege management
 - Password management
 - Access request, approval and review processes
 - Removal of access rights
- Other relevant sections on system documentation security, physical security, human resources security, network security, electronic commerce, on-line transactions





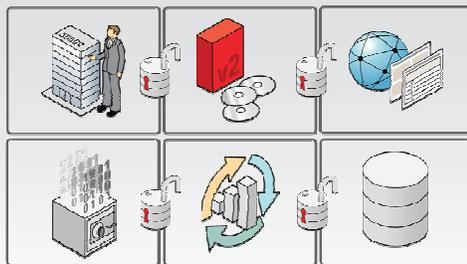
Agenda

- Enterprise Challenges
- Role Based Access Controls
 - Role Management
 - Provisioning
 - Self-service & Delegated Administration
 - Authentication & SSO
 - Authorization & Entitlements
 - Fraud Prevention
 - Compliance Reporting & Attestation



Security End-to-End

Aligning & integrating point solutions



- Context lost across infrastructure tiers
- Partner integration hurdles
- Operational maintenance a major pain point

? Integrated Security

How do I integrate my partners, my apps, my web services, my data – everything?



Keeping Tabs on \$\$\$



- User Productivity
- Compliance & Remediation Costs
- Unused Assets/Opportunity Costs
- Security Breach Remediation Costs

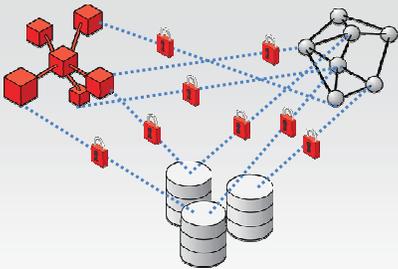


It Adds Up



Security Simplified

Making security easier, simpler, more effective



- Fragmented policies & a lack of business friendliness
- Integration & enforcement silos
- Complexity overwhelms business agility



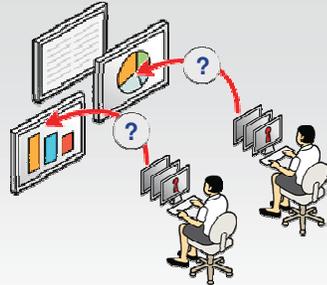
Enterprise Security

is still too complex, too fragmented, and too difficult to integrate!



Active Compliance

Richer, more meaningful compliance data



- Determining when and how roles & permissions are used
- Adding “runtime” data to attestation & compliance reports
- Future proofing against additional regulations

✓ Compliance 2.0

I can report on “who has access to what” – how do I actively monitor what people are using?



7

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Risk Mitigation

Adapting security to new threats



- Shifting from reactive to proactive threat mitigation posture
- Quickly identify any anomaly
- Adding cost effective layers to existing apps and data security

⊙ Risk Analytics

I'm not sure of my exposure – what's my biggest risk?
Hackers? Insiders?

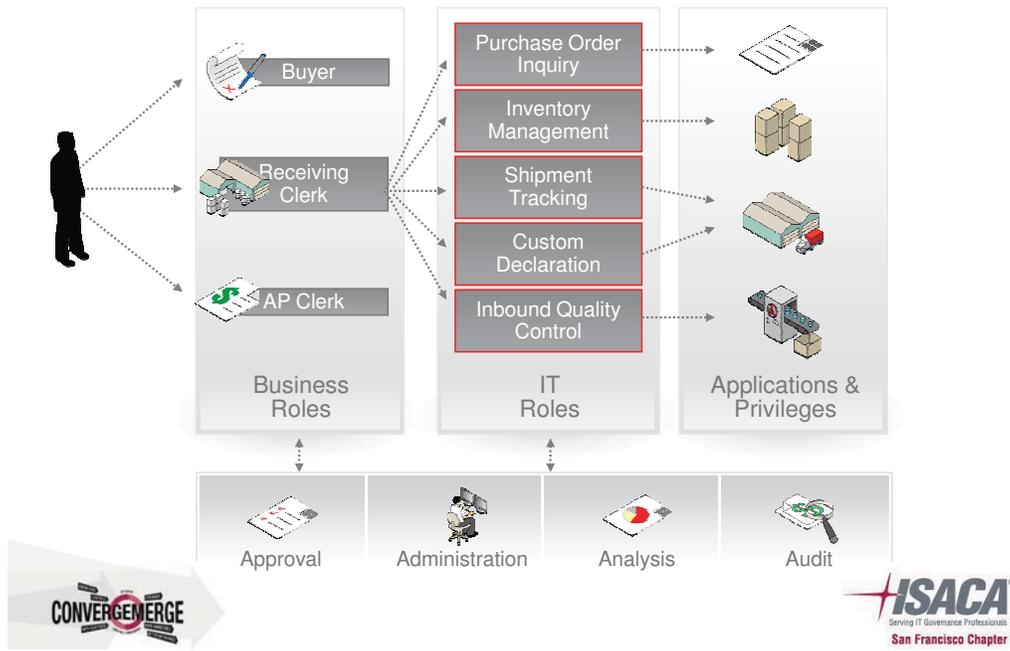


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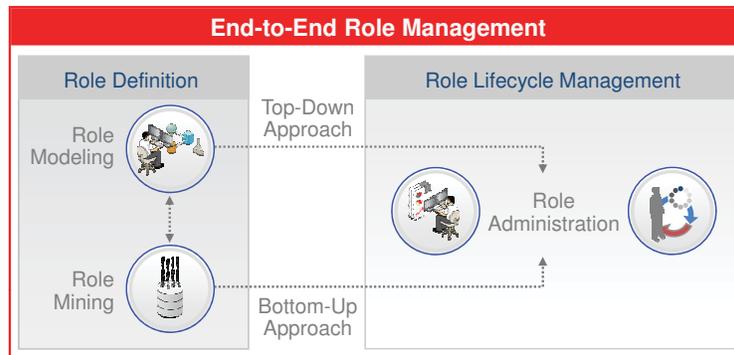
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Roles Based Access Control



Role Management



- Business manages business, IT manages IT
- Automates workforce change mgmt
- Enables RBAC

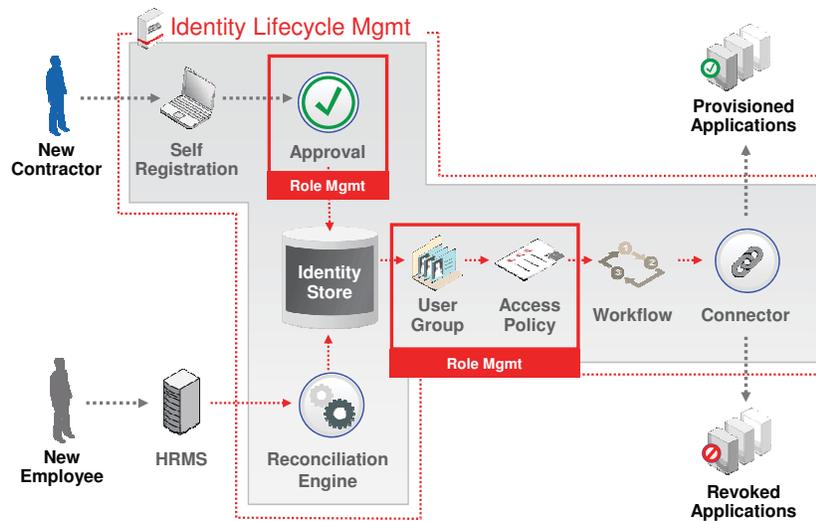
User Provisioning



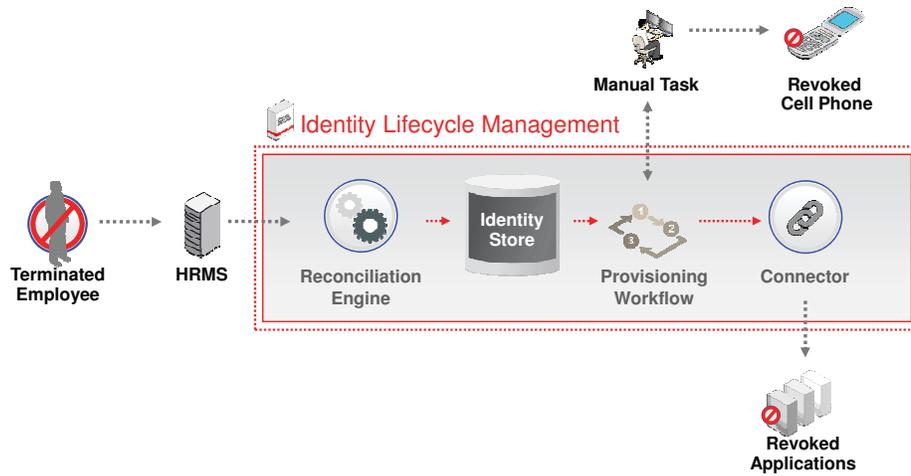
- Complete user lifecycle administration and management
- Enforces SoD, compliance
- Eliminates ghost accounts, excess or erroneous privileges



Policy Based Provisioning

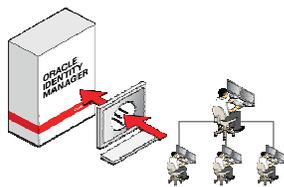


Automated De-Provisioning



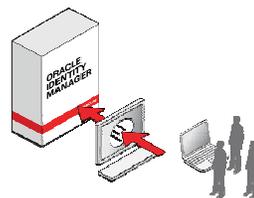
Self Service and Delegated Admin

Delegated Admin



Manager assigning proxy user

Self-Service

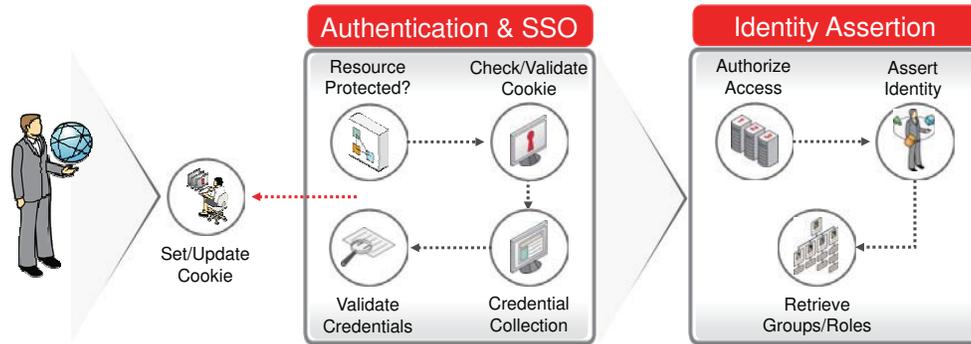


User doing password reset

- Self Service Account Requests
- Delegated Administration
- Password Reset and Profile Management



Single Sign-On



- Business-defined security
- Centralized policies
- Enterprise wide enforcement
- Seamless application integration

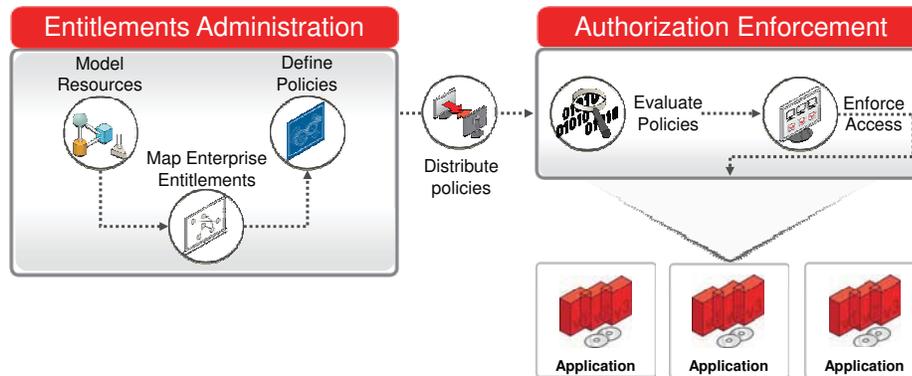


15

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Authorization & Entitlements



- Complete enterprise security
- Fine-grained entitlements
- Granular enforcement & controls

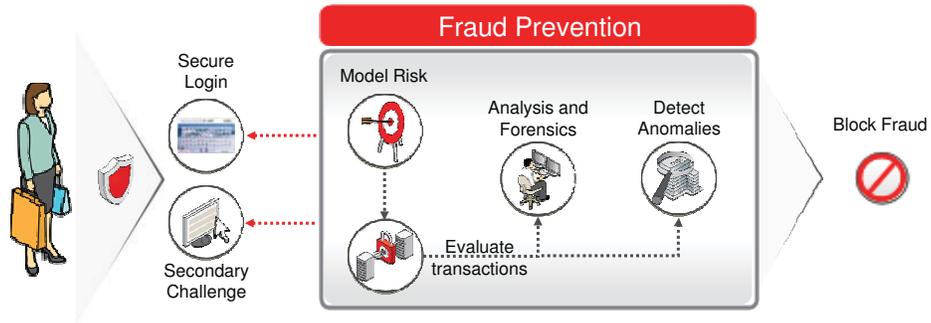


16

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Fraud Prevention



- Contextual risk evaluation
- Strengthened authentication
- Real-time anomaly detection
- Reporting and forensics

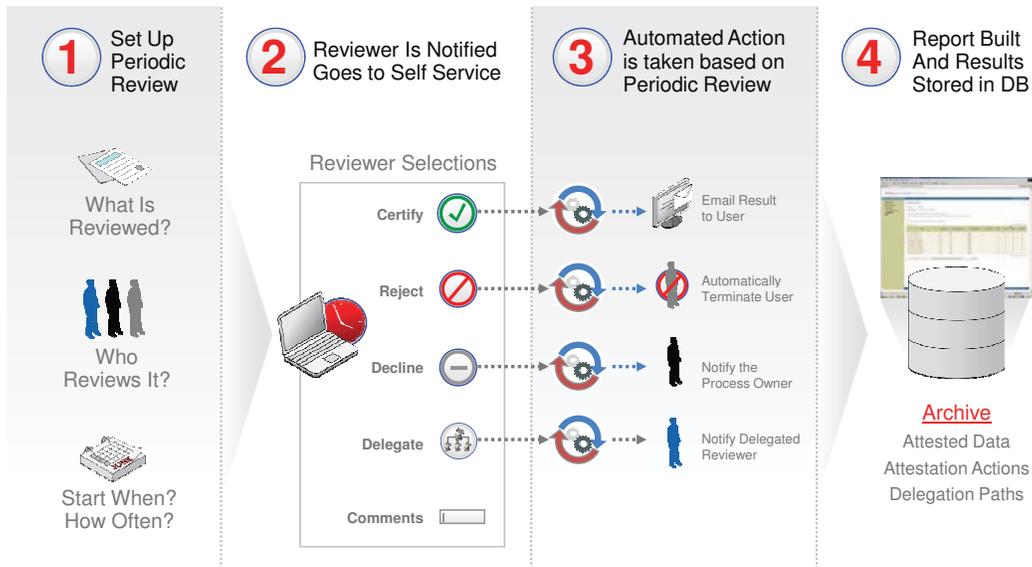
17

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Web-Based Attestation



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Automated Compliance Reporting

User Resource Access

ORACLE

Filter Criteria	
User ID	JO%
First Name	%
Last Name	%
Email	%
Organization	%
Employee Status	All
Employee Type	All

User Details			
User ID:	JOSEPHDEKKER	Email:	Joseph.Dekker@acme.com
First Name:	Joseph	Organization:	Main Office Sales
Middle Name:	Edward	Manager First Name:	Mary
Last Name:	Dekker	Manager Last Name:	Jane
Employee Status:	Active	Employee Type:	Full-Time
Start Date:		End Date:	

Resources			
#	Resource	Status	Provisioning Start
1	Corporate Sales App	Enabled	Dec 21, 2007
2	Active Directory (Main)	Enabled	Dec 21, 2007
3	E-Business 1	Enabled	Dec 21, 2007

User Details			
User ID:	JOHNDOE	Email:	John.Doe@acme.com
First Name:	John	Organization:	Customer Support
Middle Name:	William	Manager First Name:	Bill
Last Name:	Doe	Manager Last Name:	Jones
Employee Status:	Active	Employee Type:	Full-Time
Start Date:		End Date:	

Resources			
#	Resource	Status	Provisioning Start
1	Corporate Sales App	Enabled	Jan 01, 2008
2	Active Directory (Main)	Enabled	Jan 01, 2008
3	UK CRM	Enabled	Jan 01, 2008
4	APAC CRM	Enabled	Jan 01, 2008

End of Report

Oracle Identity Manager

Page 1 of 1

Jun 28, 2009 03:56 PM



For More Information

search.oracle.com

Search for:	In the section:
<input type="text" value="identity management"/>	<input type="text" value="All"/> <input type="button" value="Q"/> Refine Search

or

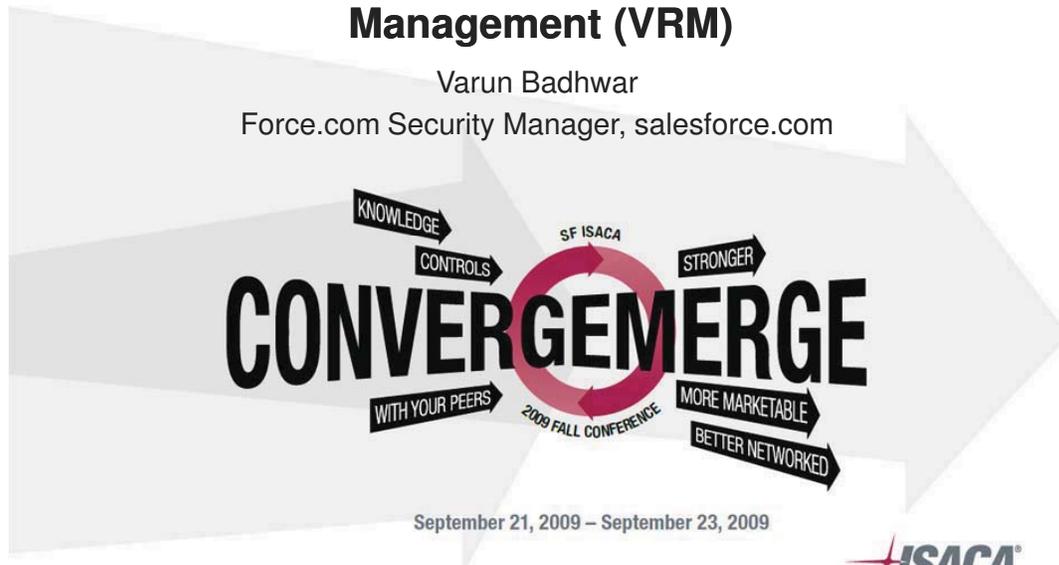
oracle.com/identity



Streamline & Succeed: Managing and Monitoring Vendor/Partner Risk Management (VRM)

Varun Badhwar

Force.com Security Manager, salesforce.com



September 21, 2009 – September 23, 2009



Agenda

- Introduction:
 - Speaker Bio
 - Need for a VRM Program
 - Implementation Challenges
 - Myths
- Implementing a Successful Vendor Risk Management Program:
 - End-to-End Assessment Process
 - Identify Risks
 - Define Controls and Requirements
 - Collect and Analyze Data
 - Conduct Follow-up Testing
 - Determine Assessment Frequency



Speaker Bio

- **Current Role:** Define and manage security strategy, and enforce compliance for AppExchange: *a software as a service (SaaS) marketplace with over 800 third-party business applications*
- **Previous Role:** Consultant within KPMG's Information Security practice, focused on ISO 17799/27001/27002 consulting, audit and risk management services



Why Invest in a VRM Program?

- **Compliance Requirements:**
 - Regulatory requirements (GLBA, FFIEC, HIPAA, SOX, PCI, etc.)
 - Industry standards (ISO, COBIT, ITIL, etc.)
 - Organizational security requirements
- **Business Requirements:**
 - Financial loss
 - Reputational damage
 - Attrition and negative impact on the ability to procure additional business



Common Implementation Challenges

How do I effectively mitigate risks?

How do I stay within my budget?

How do I effectively manage resources?

How do I ensure efficiency, transparency & scalability?



VRM Myths

- Technology or certain standards/frameworks alone mitigate an organization's risks
- VRM is a one-time process
- VRM significantly increases costs



Agenda

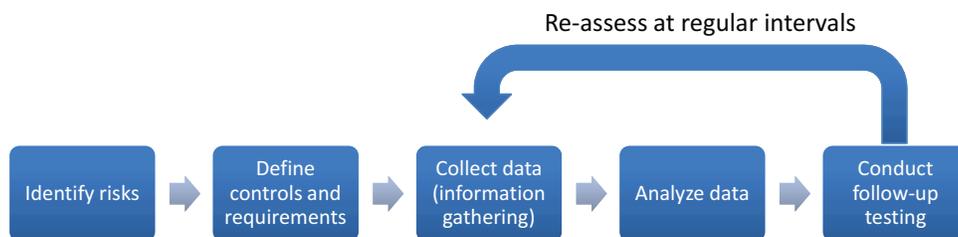
- Introduction:
 - Speaker Bio
 - Need for a Vendor Risk Management Program
 - Program Challenges
 - Myths

- Implementing a Successful Vendor Risk Management Program:

- End-to-End Assessment Process
- Identify Risks
- Define Controls and Requirements
- Collect and Analyze Data
- Conduct Follow-up Testing
- Determine Assessment Frequency



End-to-End Vendor Assessment Process



Identify Risks

- Identify risks arising from leveraging 3rd party service providers
- Determine applicable regulatory and/or industry standards
- Rank identified risks by criticality to the organization



Define Controls & Requirements

- Identify controls to mitigate risks
 - Leverage existing standards (COBIT, ISO, etc.) as guidance – *do not re-invent the wheel*
 - Define “proprietary” controls where adequate coverage is not provided
- Alignment with industry standards ensures higher program adoption (internal and external)
- Comprehensively document requirements, guidelines and standards for 3rd parties

Resources

- [Security Review Costs](#) - Understand the costs associated with the security review of various application types
- [Requirements Checklist](#) - This checklist will help you prepare for your security review. Applications must meet these criteria in order to pass AppExchange Security Review.
- [Apex & VisualForce Security Tips](#) - This document outlines security risks associated with the Force.com Platform
- [Detailed AppExchange Security Guidance](#) - This detailed document explains security review requirements in depth.
- [Security Review FAQ](#) - We have compiled all the frequently asked questions here. In particular, we recommend that you review the table that lists all the security attributes we look for to pass your application.
- [Cross-Site Scripting Protection within S-Controls](#) - Preventing XSS attacks.
- [Application & Network Security; Penetration Test Guidance](#) - As part of your application's certification review, we will conduct network and application penetration tests, where applicable. This document explains the process.
- [Sample Policy Template](#) - Here's a sample policy template to guide you in creating your company security and operational policies.



An example of resources documented and made available to all AppExchange ISVs



Collect & Analyze Data

- “Legacy” data collection techniques (Excel, word doc, etc.) are inefficient and non-scalable
- Leverage an automated solution to:
 - Streamline data collection with online surveys
 - Track information (progress, risk, etc.) in real-time
 - Create workflow and approval rules to expedite processing
 - Reduce manual overhead (email follow-ups, data processing and analysis, risk categorization, etc.)
 - Allow staff to focus on core risk-mitigation activities



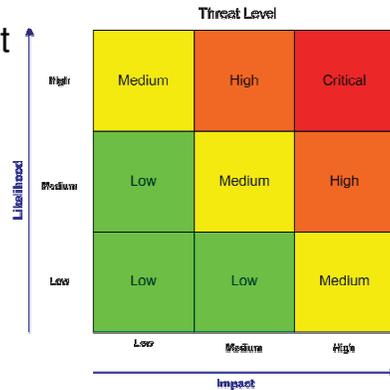
Conduct Follow-up Testing

- Validate information provided by 3rd parties
 - Review supporting documentation
 - Conduct “spot checks”
- Conduct hands-on security testing (if applicable)
 - Application scans
 - Network scans, etc.
- Document and report findings
- Establish path to remediation with vendor



Determine Assessment Frequency

- Effective vendor risk management programs are recurring
 - Organizational risks, security vulnerabilities and 3rd party environments in a state of flux
- Frequency determined by either:
 - Regulatory requirements, or
 - Risk ranking of the service provider based on initial assessment



Conclusion

- An effective VRM program must:
 - Leverage a combination of automated and manual techniques to identify and mitigate risks
 - Increase compliance with regulatory, industry and organizational requirements
 - Include an on-going (periodic) assessment plan
 - Reduce long-term costs to the organization

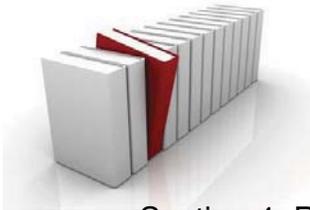


Risk Management

Ed King
Vice President, Marketing And Product Management
Agilience

September 21, 2009 – September 23, 2009

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ISO 27002 Says...

- Section 4: Risk Assessment and Treatment
 - Identify, quantify, and prioritize risks
 - Risk analysis: estimating the magnitude of risks
 - Risk evaluation: comparing the estimated risks against risk criteria to determine the significance of the risks
 - Risk treatment (accept, apply control, avoid, transfer)
- Other relevant sections on segregation of duties, information security co-ordination, external party risks, human resource security, physical security, information and communication risks, system monitoring, vulnerability, business continuity





Agenda

- Technologies for risk management
 - Challenges
 - Modeling, assessment, measurement
- Risk as anchor for an enterprise GRC platform
 - Why integrated platform?
 - Risk centric approach to compliance
 - Risk as the universal measuring stick
- Q&A

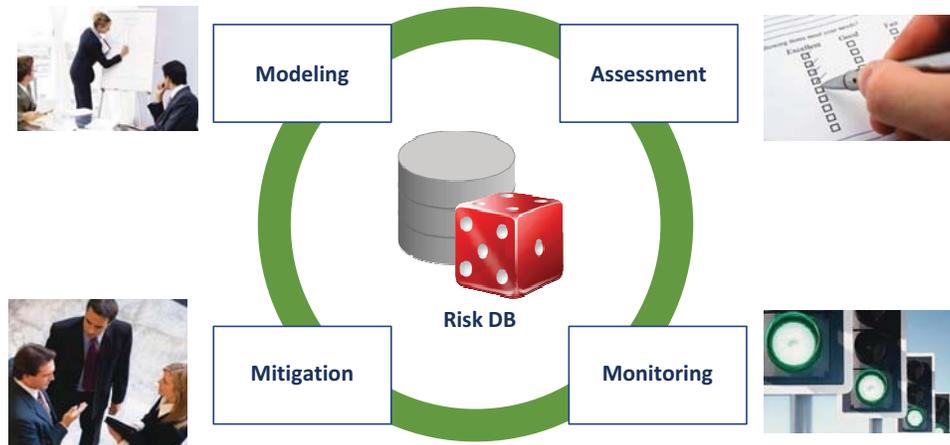


Risk Management Challenges

- Non-uniform approach to risk
 - Different teams, different systems, different methodologies
 - Separate risks for security, operations, people, environment ...
- “The blind mice” view of risk
 - Partial and incomplete risk models
 - Decisions are being made with false sense of security
 - Insiders explore gaps across functional areas
- Risk is inherently real-time
 - Rely on manual processes and point-in-time risk snapshots
 - No means to measure and report in real-time
- Inaccurate assessment of risk
 - Unable to involve domain experts efficiently



Risk Management



Risk Modeling

- Collaboration platform for identification and modeling
- Workflow driven review and approval
- Single platform for IT & non-IT risks
- Support for any model NIST, COSO, BITS, RMA ...
- Configurable risk parameters and calculations
 - E.g: Asset Criticality, Single Loss Expectancy, Annualized Rate of Occurrence, ...
- Qualitative and/or quantitative models
 - Monetizable quantitative model
- What-if analysis





Risk Assessment

- Assessment survey with out-of-the-box contents
- Automated asset classification based on attributes
- Automated risk calculation based on control assessments
- Workflow based assessment
- Manual overwrite option for automated calculations
- Response negotiation and exception management
- Attach evidence and supporting documents
- Assessment scheduling



Risk Monitoring

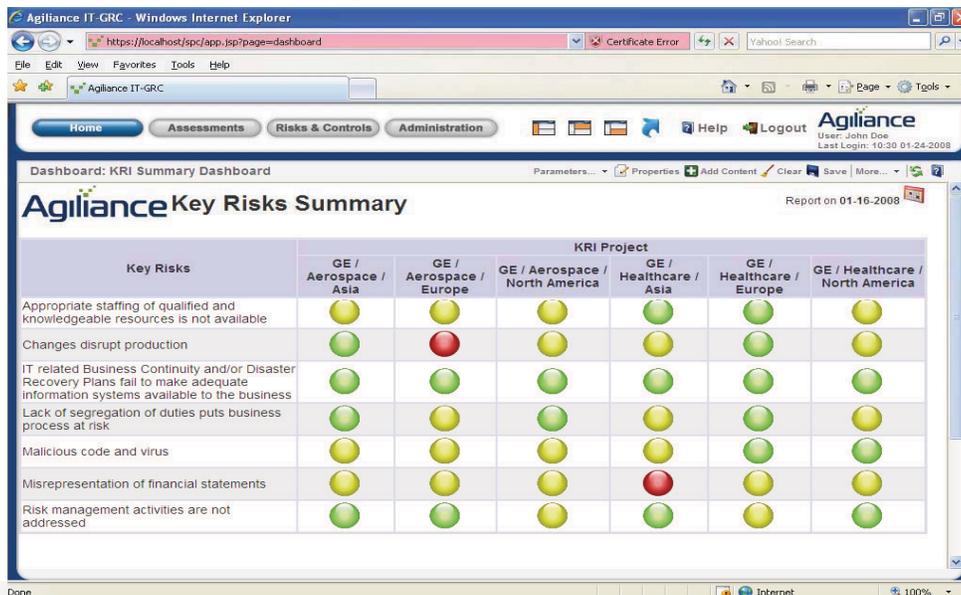
- Real-time Key Risk Indicators, measurement for effectiveness of controls and policies
- The “nerve center” for GRC program
- Comprehensive view of risk:
 - Aggregated view of risk across risk categories
 - Inherent, remedial & current risks
 - Monetizable risk indicators
 - Point-in-time and trending



Role Based Risk Dashboards



Key Risk Indicators Dashboard



Key Risk Indicator Trends



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Risk Mitigation

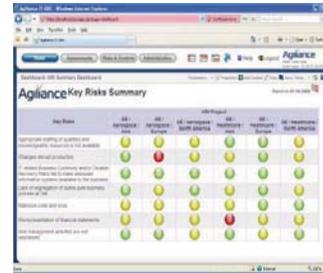
- Integrated actions: secure, remediate, transfer & accept
- Workflow driven mitigation
- Document mitigation plan, compensating controls, exceptions ...
- Automatically rank risks by critically to prioritize mitigation, configurable prioritization model
- Integrate to enterprise ticketing systems

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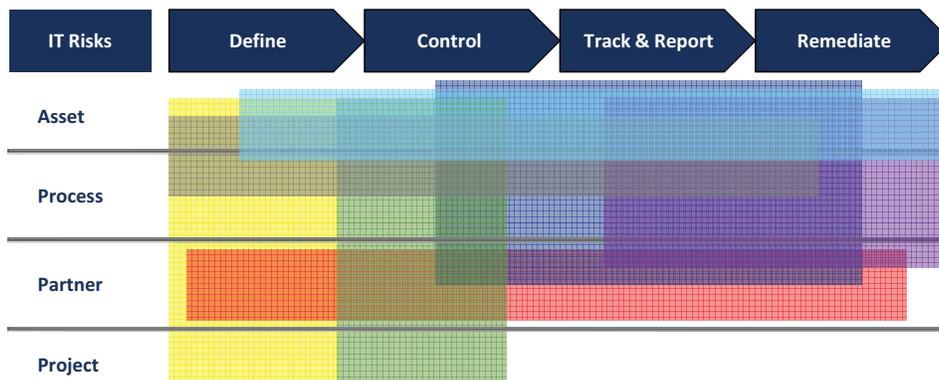
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Risk Management Technology Summary

- Single integrated risk management platform, across IT and non-IT, internal and external
- Collaboration platform to enable participation of domain experts in identifying and modeling risks
- Configurable calculations for lost expectations, risk score, risk criticality
- Closed loop risk management with mitigation



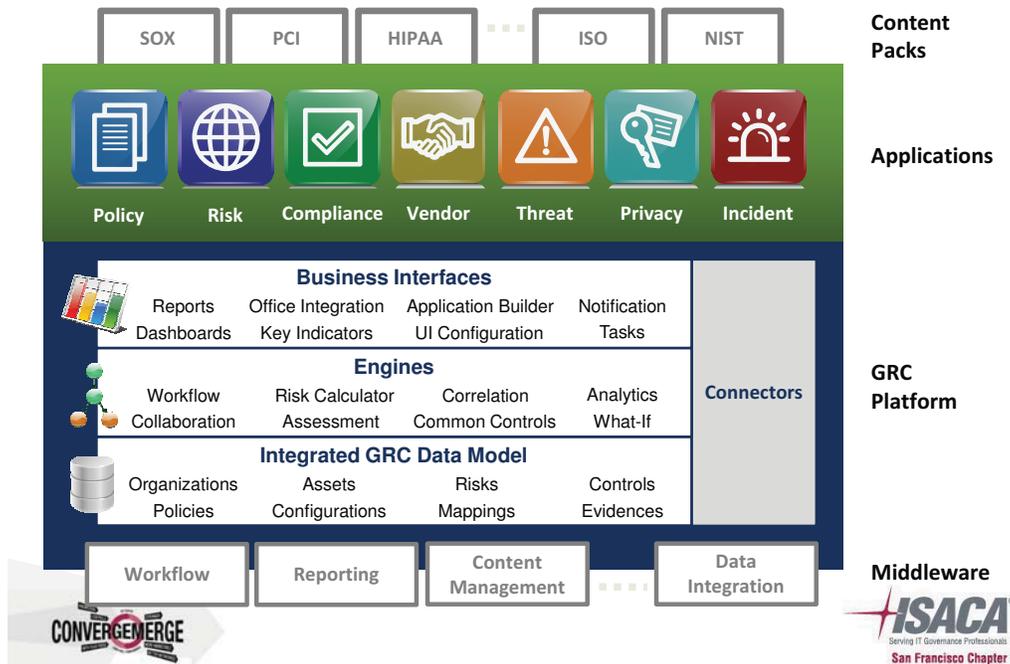
The Need For An IT-GRC Platform



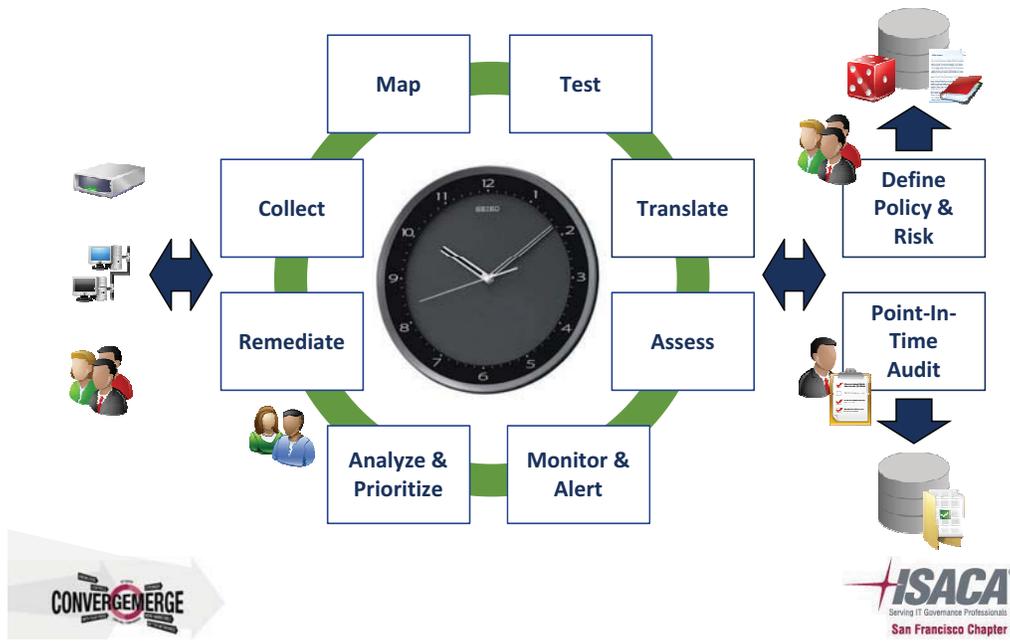
IT GRC Solution



IT GRC Platform Architecture



Continuous, Closed Loop Automation



Why Continuous, Closed Loop GRC?

Because They Don't Work By Your Audit Schedule!



Hackers



Disgruntled Employees



Careless Employees



Identity Thieves



Compliance ≠ Managed Risk



- Spring 2007: PCI certified
- March 2008: 4.2 million credit card numbers lost from breach
- 1,800 fraud cases, class action lawsuit, CIO resigned



- Summer 2008: PCI certified
- November 2008: 1.5 million payroll cards and 1.1 million social security numbers lost from breach
- \$9 millions in fraudulent cash withdraws



- Spring 2008: PCI certified
- Late 2009: hackers gained access to 100 million credit card transactions for weeks, impact still being assessed
- \$12.6 millions charged against earnings



Continuous Is Cheaper & More Scalable



Periodic Audit Efforts
Large Scale Audit Projects
Massive Amount of Data
Expensive Consultants
Exposure Between Audits



Continuous Risk & Compliance
Exception Based Alerts
Point-In-Time Compliance Snapshot
Automated Processes
Continuous Risk Management



How do you justify any business investment, including anything for IT, security and privacy?

Improve profitability,
and/or
reduce operational risk



To Learn More: www.agilience.com

