



ISACA San Francisco Chapter

The 2007 Privacy Panel

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What is Privacy and Why Now?

- **Definition of PII**

- The definition is in the eye of the beholder (US, EU, APEC)

- **EU vs. US vs. everyone else**

- Human right
- Identity theft
- Do no harm

- **Market drivers**

- Globalization
- Changing competitive landscape
- Extended enterprise
- Centralized architecture

Regional differences

Despite the similarities that exist amongst various privacy models, there are fundamental regional differences that exist in the world today

*** U.S. ***

The prevailing concept is that once an individual provides PII to an organization, the organization becomes the data owner.

Barring any sector-specific privacy legislation, the organization can determine the use of that information.

*** EU***

The prevailing concept is that the individual data subject retains rights in his/her PII.

The organization has the responsibilities of a custodian for protecting that PII and using it only in accordance with the rights conveyed by the individual.

*** APEC ***

The prevailing concept is accountability. Organizations must design privacy protections to prevent harm to individuals from wrongful collection or misuse. The organization is accountable and obligated to exercise due diligence.

Privacy in the enterprise

Enterprise resource planning

- Provision of access and correction rights
- Data integration could increase attributes which could increase sensitivity which could increase obligations for extra controls
- Data retention and destruction considerations

Customer relationship management

- Collection and use to align with primary purpose aligned with notice and consent if applicable
- Training and processes to support inquiries and complaints
- Social engineering vulnerabilities

Mergers and acquisitions

- Privacy due diligence for assessing privacy obligations and current state
- Reconciling different policies, notices, and cross-border transfer mechanisms
- Use of the acquiring entity's data could be severely restricted diminishing the value of the asset

System development life cycle

- Lack of privacy considerations could result in costly retrofits
- Considerations for notice, choice, access, security, retention, and destruction

Extended enterprise relationships

- Privacy policies for handling third-party data
- Vendor selection, due diligence, contracting, and monitoring
- Unique considerations for consultants and contract workers

Outsourcing and offshoring

- Reconciling different laws and policies
- Contracts may not be enforceable
- Potential brand impact
- May require notice and consent
- Encryption export considerations

Enterprise privacy and data protection risks

- **Regulatory**

- International – EU
- Industry – AICPA Taskforce
- Breach notification – SB1386
 - 34 current state laws

- **Marketplace**

- Brand
- Competitive

- **Operational**

- Third-party risk
- Contractual

- **Financial**

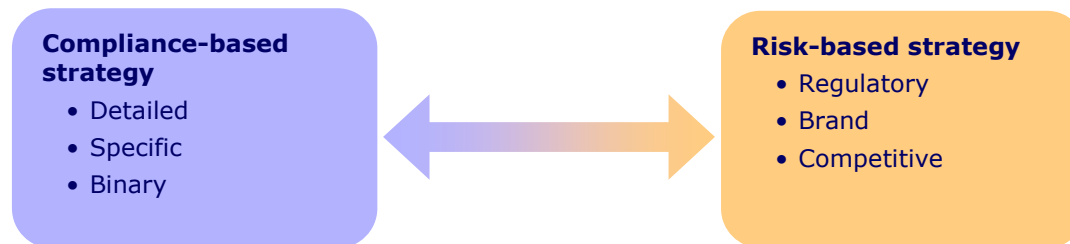
- Fines
- Lawsuits/legal defense
- Credit reporting costs
- Stock price
- Brand marketing

Managing and Mitigating the Risk

- **Risk-based approach**
 - Business process risk assessment
 - Rationalized requirements
- **Holistic program – Value Adoption**
 - Strategy
 - Policies, procedures, and guidelines
 - Data management and protection solutions
 - Training and awareness
 - Metrics, monitoring and reporting
- **Effective incident response**
- **Third party risk management**
 - Vendors and contractors
 - Outsourcing
 - Offshoring

Compliance vs. risk-based approach

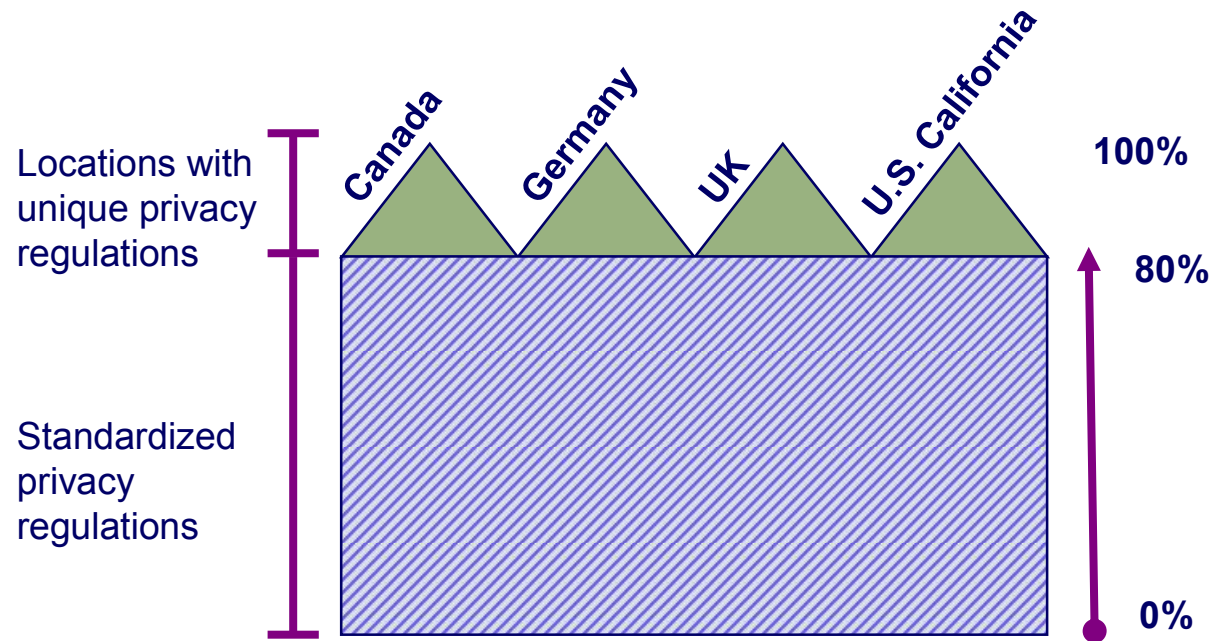
The approach to solving privacy-related issues ranges between adopting a compliance strategy to a risk-based strategy:



Advantages of the risk-based approach:

- Free the company from reactionary cycles
- Allocate scarce resources efficiently and according to level of threat
- Deliver value as quickly as possible

Risk-based and rationalized approach to privacy

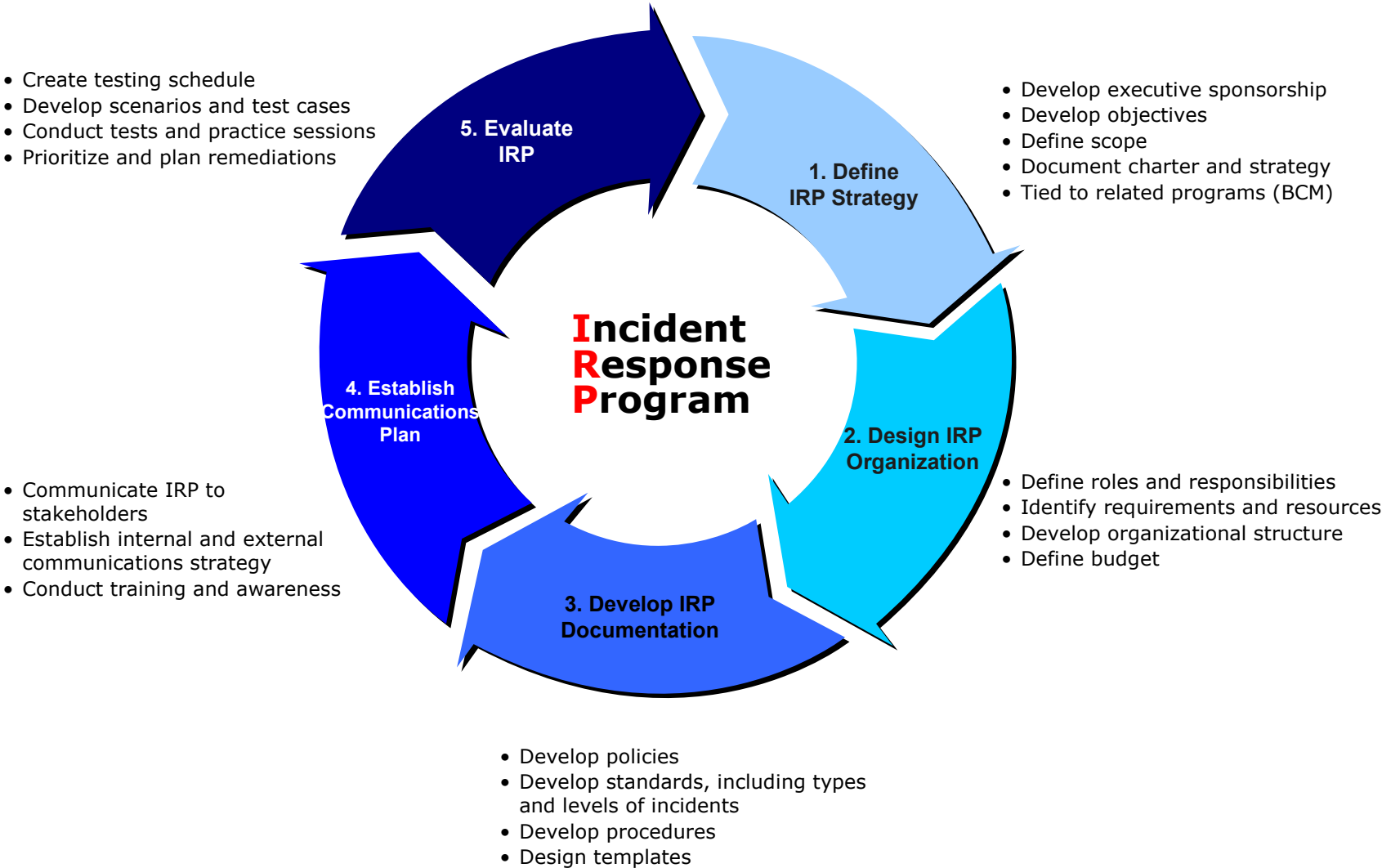


- Identify where the highest risks exist and tackle the major, common issues
- Deal with local unique privacy requirements on a case-by-case basis

Holistic Program



Incident Response Program



Third Party Risk Management

Taking a risk-based approach to determine third party assessment approach and type assists to focus resources on business processes and third party relationships that pose the most potential risk to an organization

Self Assessment

- Questionnaires, interviews
- Least cost
- Deal with low risk situations
- Staff availability can be an issue

Internal Audit

- Independent from group being audited but employed by company
- Operate under defined standards
- Reports can be very comprehensive
- Can be used for all risks levels depending on company tolerance
- No independent audit opinion for external use needed

Independent Assessment

- By qualified third party “auditor” or assessor
 - Performance of assessment
 - Performance of audit/examination
- The latter should be considered for significant risk areas
- More cost as move to audit

Lowest



Highest

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